

**İzocam Ticaret ve Sanayi  
Anonim Şirketi**  
Convenience Translation into  
English of  
Financial Statements As at and  
For the Nine-Month Period  
Ended 30 September 2012

2 November 2012  
*This report is 54 pages*

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# İzocam Ticaret ve Sanayi Anonim Şirketi

## Interim Financial Position as at 30 September 2012

Amounts expressed in Turkish Lira "TL" unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.

		<b>Reviewed</b>	<b>Audited</b>
		<b>Current Period</b>	<b>Prior Period</b>
	<b>Note</b>	<b>30 September 2012</b>	<b>31 December 2011</b>
<b>ASSETS</b>			
<b>Current Assets</b>			
<b>129,358,316</b>			
<b>123,179,489</b>			
Cash and Cash Equivalents	4	3,720,369	30,167,968
Trade Receivables	6	85,686,495	72,544,586
<i>Due From Related Parties</i>	25	3,947,495	1,175,654
<i>Other Trade Receivables</i>		81,739,000	71,368,932
Inventories	8	30,397,354	19,957,988
Other Current Assets	14	9,554,098	508,947
<b>Non-Current Assets</b>			
<b>88,751,650</b>			
<b>74,356,070</b>			
Other Receivables	7	3,955	3,955
Property, Plant and Equipment	9	88,688,209	74,229,403
Intangible Assets	10	58,980	86,762
Other Non-Current Assets	14	506	1,824
Deferred Tax Asset	23	--	34,126
<b>TOTAL ASSETS</b>		<b>218,109,966</b>	<b>197,535,559</b>
<b>LIABILITIES</b>			
<b>Short-Term Liabilities</b>			
<b>71,850,017</b>			
<b>37,854,564</b>			
Bank Borrowings	5	37,770,966	5,233,090
Trade Payables	6	28,184,901	22,827,894
<i>Due To Related Parties</i>	25	434,207	504,454
<i>Other Trade Payables</i>		27,750,694	22,323,440
Other Payables	7	7,485	1,597
Income Tax Payable	23	509,913	2,851,061
Accrued Liabilities	11	3,610,322	2,999,115
Other Short-Term Liabilities	14	1,637,000	3,861,922
Employee Benefits	13	129,430	79,885
<b>Long-Term Liabilities</b>			
<b>6,204,557</b>			
<b>5,464,441</b>			
Employee Benefits	13	5,977,714	5,464,441
Deferred Tax Liability	23	226,843	--
<b>EQUITY</b>			
<b>140,055,392</b>			
<b>154,216,554</b>			
Paid-in Capital	15	24,534,143	24,534,143
Inflation Adjustment on Capital	15	25,856,460	25,856,460
Share Premium	15	1,092	1,092
Restricted Reserves	15	29,982,894	27,105,565
Retained Earnings		43,841,965	42,094,853
Net Profit For The Period		15,838,838	34,624,441
<b>TOTAL LIABILITIES</b>		<b>218,109,966</b>	<b>197,535,559</b>

The accompanying notes are an integral part of these financial statements.

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Statement of Comprehensive Income for the Nine-Month Period Ended 30 September 2012

Amounts expressed in TL unless otherwise stated. Other currencies other than TL (“Turkish Lira”) are expressed in full unless otherwise stated.

	Note	Reviewed 1 January- 30 September 2012	Unaudited 1 July- 30 September 2012	Reviewed 1 January- 30 September 2011	Unaudited 1 July- 30 September 2011
Revenues	16	222,468,540	76,174,720	209,021,214	76,879,279
Cost of Sales (-)	16	(166,772,048)	(56,706,268)	(148,819,261)	(53,748,997)
<b>GROSS PROFIT</b>		<b>55,696,492</b>	<b>19,468,452</b>	<b>60,201,953</b>	<b>23,130,282</b>
Selling, Marketing and Distribution Expenses (-)	17	(26,824,938)	(8,851,771)	(23,936,292)	(8,150,419)
Administrative Expenses (-)	18	(9,528,831)	(3,306,095)	(7,344,790)	(2,132,555)
Other Operating Income	20	751,269	494,434	179,147	34,314
Other Operating Expense (-)	20	(1,484,084)	(472,305)	(900,253)	(777,961)
<b>OPERATING PROFIT</b>		<b>18,609,908</b>	<b>7,332,715</b>	<b>28,199,765</b>	<b>12,103,661</b>
Finance Income	21	3,757,864	1,168,214	3,155,597	1,032,457
Finance Costs (-)	22	(2,525,760)	(1,143,977)	(1,317,648)	(478,474)
<b>PROFIT BEFORE TAX</b>		<b>19,842,012</b>	<b>7,356,952</b>	<b>30,037,714</b>	<b>12,657,644</b>
Current Tax Expense	23	(3,742,205)	(610,506)	(6,698,755)	(2,734,426)
Deferred Tax Benefit / (Expense)	23	(260,969)	(868,215)	677,084	195,901
<b>NET PROFIT FOR THE PERIOD</b>		<b>15,838,838</b>	<b>5,878,231</b>	<b>24,016,043</b>	<b>10,119,119</b>
Other Comprehensive Income		--	--	--	--
<b>TOTAL COMPREHENSIVE INCOME</b>		<b>15,838,838</b>	<b>5,878,231</b>	<b>24,016,043</b>	<b>10,119,119</b>
Earnings per share (“Kr”)	24	0.0065	0.0024	0.0098	0.0041

The accompanying notes are an integral part of these financial statements.

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Interim Statement of Changes in Equity for the Nine-Month Period Ended 30 September 2012

Amounts expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.

	<u>Notes</u>	<u>Capital</u>	<u>Inflation Adjustment on Capital</u>	<u>Share Premium</u>	<u>Restricted Reserves</u>			<u>Retained Earnings</u>	<u>Net Profit for the Year</u>	<u>Total Equity</u>
					<u>Legal Reserves</u>	<u>Special Reserves</u>	<u>Total</u>			
<b>Balances at 1 January 2011</b>		24,534,143	25,856,460	1,092	24,358,839	46	24,358,885	41,972,182	31,562,858	148,285,620
<i>Total comprehensive income</i>										
Net profit for the year	15	--	--	--	--	--	--	--	24,016,043	24,016,043
<i>Total comprehensive income</i>		--	--	--	2,746,680	--	2,746,680	28,816,178	24,016,043	24,016,043
<b>Transfer to reserves</b>	15	--	--	--	2,746,680	--	2,746,680	28,816,178	(31,562,858)	--
<i>Transactions with owners, recorded directly in equity</i>		--	--	--	--	--	--	--	--	--
Dividends to equity holder	15	--	--	--	--	--	--	(28,693,507)	--	(28,693,507)
<i>Total transactions with owners</i>		--	--	--	--	--	--	(28,693,507)	--	(28,693,507)
<b>Balances at 30 September 2011</b>		24,534,143	25,856,460	1,092	27,105,519	46	27,105,565	42,094,853	24,016,043	143,608,156
<b>Balances at 1 January 2012</b>		24,534,143	25,856,460	1,092	27,105,519	46	27,105,565	42,094,853	34,624,441	154,216,554
<i>Total comprehensive income</i>										
Net profit for the year	15	--	--	--	--	--	--	--	15,838,838	15,838,838
<i>Total comprehensive income</i>		--	--	--	2,877,329	--	2,877,329	31,747,112	15,838,838	15,838,838
<b>Transfer to reserves</b>	15	--	--	--	2,877,329	--	2,877,329	31,747,112	(34,624,441)	--
<i>Transactions with owners, recorded directly in equity</i>		--	--	--	--	--	--	--	--	--
Dividends to equity holder	15	--	--	--	--	--	--	(30,000,000)	--	(30,000,000)
<i>Total transactions with owners</i>		--	--	--	--	--	--	(30,000,000)	--	(30,000,000)
<b>Balances at 30 September 2012</b>		24,534,143	25,856,460	1,092	29,982,848	46	29,982,894	43,841,965	15,838,838	140,055,392

The accompanying notes are an integral part of these financial statements.

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Interim Statement of Cash Flows for the Nine-Month Period Ended 30 September 2012

Amounts expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.

	Note	Reviewed	
		Current Period 30 September 2012	Prior Period 30 September 2011
<b>Cash flows from operating activities</b>			
Net profit for the period		15,838,838	24,016,043
<b>Adjustments to:</b>			
Depreciation and amortization	9,10	7,756,927	8,836,351
Current tax expense	23	3,742,205	6,698,755
Deferred tax expense	23	260,969	(677,084)
Provision for employee severance indemnity		1,244,122	574,488
Provision for vacation pay liability	13	403,169	333,296
Finance income	21	(3,757,864)	(3,155,597)
Finance cost	22	1,623,105	818,306
Gain (losses) on sale of tangible assets-net	20	(87,652)	(51,574)
Allowance for bad debt receivables	6.1	62,441	147,162
Other non-monetary provisions		6,524,651	2,950,877
<b>Operating profit before changes in working capital</b>		<b>33,610,911</b>	<b>40,491,023</b>
Change in trade receivables		(10,399,505)	(14,646,777)
Change in due from related parties		(2,804,845)	37,661
Change in blockage amount	4	(684,349)	249,948
Change in inventories	8	(10,439,366)	(11,385,579)
Change in other current assets		(7,531,940)	3,261,181
Change in trade payables		5,427,254	5,567,053
Change in other non-current assets		1,318	(42,728)
Change in due to related parties	25	(81,643)	223,843
Change in other payables		5,888	(12,685)
Change in other liabilities	14	(2,224,922)	(767,014)
Taxes paid		(6,083,353)	(5,962,630)
Interest paid		(1,378,809)	(481,414)
Employee severance indemnity paid		(991,165)	(416,406)
Provisions paid		(6,251,048)	(1,872,256)
<b>Net cash from operating activities</b>		<b>(9,825,574)</b>	<b>14,243,220</b>
<b>Cash flows used in investing activities</b>			
Acquisition of property, plant and equipment	9	(22,365,379)	(16,970,903)
Acquisition of intangible assets	10	(5,755)	(78,082)
Proceeds from sales of property, plant and equipment		270,835	168,201
Advances given for tangible assets		(1,513,211)	121,700
<b>Investing activities</b>		<b>(23,613,510)</b>	<b>(16,759,084)</b>
<b>Financing activities</b>			
Change in bank borrowings and other financial liabilities		32,537,876	(2,641,907)
Dividend paid	15	(29,988,604)	(28,682,529)
Interest received, net		3,798,800	3,248,176
<b>Cash flows used in financing activities</b>		<b>6,348,072</b>	<b>(28,076,260)</b>
Change in cash and cash equivalents, net		(27,091,012)	(30,592,124)
<b>Cash and cash equivalents at the beginning of the period</b>		<b>28,877,690</b>	<b>35,386,144</b>
<b>Cash and cash equivalents at the end of the period</b>	<b>4</b>	<b>1,786,678</b>	<b>4,794,020</b>

The accompanying notes are an integral part of these financial statements

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

*Amount expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.*

### 1 ORGANIZATION AND NATURE OF BUSINESS

İzocam Ticaret ve Sanayi Anonim Şirketi (“İzocam Holding” or the “Company”) was established in 1965. The Company operates in production, import and export of glasswool, stonewool, mineral wool, glass fiber, expanded and extruded polystyrenes, elastomeric rubber, polyethylene, insulated and noninsulated roof and front panels, partition and mezzanine.

As at 30 September 2012, by collection of shares traded on İstanbul Stock Exchange (“ISE”) and collected shares of İzocam Holding Anonim Şirketi (“İzocam Holding”) in İzocam Holding have reached to 95.07 percent. Together with 1.501.330.396 shares representing 61.16 percent of paid-in capital of İzocam not traded on ISE (which İzocam Holding purchased from Koç Group on 29 November 2006) and on 10 July 2007, 831.117.304 shares being traded on ISE which represents 33.91 percent of paid-in capital of İzocam, the shares of İzocam Holding in İzocam is 95.07 percent. İzocam Holding is a joint venture of Compagnie de Saint Gobain Group and Alghanim Group by 50 percent each.

The Company conducts some of its operations with the related party namely Saint Gobain Group and Alghanim Group of companies. The Company has several related parties as their customers and suppliers (Note 25). The Company is registered at Capital Market Board of Turkey (“CMB”) and its shares are listed in ISE since 15 April 1981. As at 30 September 2012, 38.84 percent of the shares of İzocam are publicly traded at ISE.

As at 30 September 2012, the average number of employees of the Company is 436 (31 December 2011: 434) in which 191 (31 December 2011: 189) is comprised white collar employees and 245 (31 December 2011: 245) is comprised blue collar employees.

The address of the registered office of the Company is as follows:

Organize Sanayi Bölgesi  
3. Cadde No.4 Yukarı Dudullu  
34775 Ümraniye İSTANBUL

The head office address of the Company is as follows:

Dilovası Organize Sanayi Bölgesi  
1.Kısım Dicle Caddesi No:8  
Dilovası / KOCAELİ

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

*Amount expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.*

### 2 BASIS OF PRESENTATION OF FINANCIAL STATEMENTS

#### 2.1 Basis of Presentation

##### 2.1.1 *Statement of compliance*

The Company maintains its book of accounts and prepares its statutory financial statements in Turkish Lira ("TL") in accordance with the Turkish Uniform Chart of Accounts, Turkish Commercial Code and Turkish Tax Code.

The accompanying financial statements of the Company have been prepared in accordance with the accounting and reporting principles issued by CMB ("CMB Financial Reporting Standards"). CMB published Communiqué No: XI-29 "Basis for Financial Reporting in the Capital Markets" ("Communiqué No: XI-29"). In Communiqué No: XI-29, CMB determines the principles, procedures and basis for preparing financial reports. Communiqué No: XI-29 is effective from the first interim period reporting after 1 January 2008 which supersedes Communiqué No: XI-25 "The Accounting Standards in Capital Markets" ("Communiqué No: XI-25"). In accordance with Communiqué No: XI-29, the companies are required to prepare their financial statements in accordance with the International Financial Reporting Standards as accepted by the European Union ("EU GAAP"). However, until Turkish Accounting Standards Board ("TASB") publishes the differences between the European Union accepted IAS/IFRS and International Financial Reporting Standards ("IFRS") issued by International Accounting Standards Board ("IASB"), IAS/IFRS has to be applied by the companies. Within the above mentioned scope, Turkish Financial Reporting Standards ("TFRS") issued by TASB will be applied if there is not inconsistency in the standards applied. The Company has prepared its financial statements as of 31 December 2011 in accordance with IFRS.

Published in the Official Gazette and entered into force on November 2, 2011 by Decree No. 660 of Law No. 2499, which are among the organization an additional 1st TASB agent has been revoked and the Public Oversight Accounting and Auditing Standards Board ("Oversight Agency"), the Council of Ministers decided to establish. This is a temporary 1st of Decree Law According to the article published by the Public Oversight Agency standards and regulations come into force until the implementation of existing regulations will continue to be based on the issues. This does not cause any change of Basis of Presentation as of reporting date.

The accompanying financial statements of the Company have been approved by the board of directors of the Company on 2 November 2012. The general assembly and legal authorities are competent to change the accompanying financial statements.

#### **Additional paragraph for convenience translation to English:**

The accompanying financial statements are not intended to present the financial position and results of its operations in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than Turkey.

##### 2.1.2 *Basis of presentation of financial statements*

With the resolution taken on 17 March 2005, the CMB has announced that, effective from 1 January 2005, the application of IAS 29 "Financial Reporting in Hyperinflationary Economies" issued by IASB is no longer required for companies operating in Turkey and preparing their financial statements in accordance with CMB Accounting Standards.

The equity items including paid-in capital, share premium, legal reserves and special reserves are presented in accordance with the Turkish Commercial Code basis amounts and the effects of inflation over those equity items as at 31 December 2004 are reflected in retained earnings.

The financial statements are prepared in TL based on the historical cost conversions.

# **İzocam Ticaret ve Sanayi Anonim Şirketi**

## **Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012**

*Amount expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.*

### **2 BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (CONTINUED)**

#### **2.1 Basis of Presentation (Continued)**

##### **2.1.3 Functional and presentation currency**

These financial statements are presented in TL, which is the Company's functional currency. All financial information presented in TL unless otherwise stated. All other currencies are stated full unless otherwise stated.

##### **2.1.4 Comparative information**

The accompanying financial statements are prepared comparatively to present the tendency in the financial position, financial performance and cash flows of the Company. If necessary, in order to meet the consistency with the presentation of the financial statements in the current period, comparative information is reclassified and related differences are explained in related notes.

#### **2.2 Changes in Accounting Policies**

The accounting policies set out below have been applied consistently by the Company to all periods presented in the financial statements. The Company consistently recognizes measures and presents the transactions, other events and situations with the same nature. Material changes in accounting policies or material errors (if any) are corrected, retrospectively; restating the prior period financial statements.

#### **2.3 Changes in Accounting Estimates and Errors**

Effect of changes in accounting estimates affecting current period (if any) is recognized in the current period; effect of changes in accounting estimates affecting current and future periods is recognized in the current and also in future periods.

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

Amount expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.

### 2 BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (CONTINUED)

#### 2.4 Changes in IFRS

##### 2.4.1 New standards and interpretations adopted in 2012 that have no effect on the Company's financials

As at 31 December 2011, the International Accounting Standards Board (IASB) issued two narrow amendments to IFRS 1.

The first amendment replaces references to a fixed transition date of '1 January 2004' with 'the date of transition to IFRSs', thus eliminating the need for companies adopting IFRSs for the first time to restate derecognition transactions that occurred before the date of transition to IFRSs. The amendment is effective for annual periods beginning on or after 1 January 2011 and it is not expected to have any impact on the financial statements. The second amendment is disclosed in "New Standards and Interpretations Not Yet Adopted as at 2011".

*IFRS 7 "Financial Instruments"* is amended to add an explicit statement that the interaction between qualitative and quantitative disclosures better enables users to evaluate an entity's exposure to risks arising from financial instruments. The amendment is effective for annual periods beginning on or after 1 January 2011 and it does not have any impact on the financial statements.

*IFRIC 13 "Customer Loyalty Programmes - Fair Value of Award Credit"* amended to state that the fair value of award credits takes into account the amount of discounts or incentives that otherwise would be offered to customers that have not earned the award credits. The amendment is effective for annual periods beginning on or after 1 January 2011 and it does not have any impact on the financial statements.

*IAS 34 "Interim Financial Reporting - Significant Events and Transactions"* A number of examples have been added to the list of events or transactions that require disclosure under IAS 34. The amendment is effective for annual periods beginning on or after 1 January 2011 and it does not have any impact on the financial statements.

The revised *IAS 24 "Related Party Disclosures"* amends the definition of a related party and modifies certain related party disclosure requirements government-related entities. The main changes to IAS 24 are:

- A partial exemption from the disclosure requirements for transactions between a government-controlled reporting entity and that government or other entities controlled by that government; and
- Amendments to the definition of a related party.

This limited disclosure requirement for related parties should be applied retrospectively in order to avoid ambiguity in the footnotes and should provide more clear information about the nature and extent of significant transactions with the government.

In addition, IASB agreed that the revised definition of "related party" should also be applied retrospectively from the reporting date. Furthermore, the Board agreed that an entity is permitted to adopt the partial exemption for government-controlled entities before the effective date even if the entity does not adopt the revised definition of related party until a later date. These amendments were effective for financial statements after 1 January 2011.

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

*Amount expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.*

### **2 BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (CONTINUED)**

#### **2.4 Changes in IFRS**

##### **2.4.1 *New standards and interpretations adopted in 2012 that have no effect on the Company's financials (continued)***

IAS 27 “*Consolidated and Separate Financial Statements – Transition requirements for amendments made as a result of IAS 27 (2008) to IAS 21, IAS 28 and IAS 31*” Consequential amendments to IAS 21 The Effects of Changes in Foreign Exchange Rates, IAS 28 Investments in Associates and IAS 31 Interests in Joint Ventures (as a result of prior amendments to IAS 27) to be applied prospectively, except for the amendments to IAS 28 and IAS 31 that solely are the result of renumbering in IAS 27 (2008). The amendment is effective for annual periods beginning on or after 1 January 2011 and it is not expected to have any impact on the financial statements.

The International Accounting Standards Board (IASB) has issued amendments to IAS 12 “*Income Taxes*” as at 31 December 2010. The amendments set out in Deferred Tax: Recovery of Underlying Assets, result from proposals published for public comment in an exposure draft in September.

IAS 12 requires an entity to measure the deferred tax relating to an asset depending on whether the entity expects to recover the carrying amount of the asset through use or sale. It can be difficult and subjective to assess whether recovery will be through use or through sale when the asset is measured using the fair value model in IAS 40 “*Investment Property*”. The amendment provides a practical solution to the problem by introducing a presumption that recovery of the carrying amount will, normally be through sale.

As a result of the amendments, SIC-21 Income Taxes—Recovery of Revalued Non-Depreciable Assets would no longer apply to investment properties carried at fair value. The amendments also incorporate into IAS 12 the remaining guidance previously contained in SIC-21, which is accordingly withdrawn. The amendment is effective for annual periods beginning on or after 1 January 2012 and it is not expected to have any impact on the financial statements. IFRS 10 “*Consolidated Financial Statements*” standard is effective for annual periods beginning on or after 1 January 2013 and are applied on a modified retrospective basis. This new Standard may be adopted early, but IFRS 11 Joint Arrangements and IFRS 12 Disclosure of Interests in Other Entities should be also adopted early.

##### **2.4.2 *New Standards and Interpretations Not Yet Adopted as at 30 September 2012***

The Company has applied all the standards issued by IASB and all the interpretations issued by IASB’s International Financial Reporting Interpretation Committee (“IFRIC”) which are effective as at 30 September 2012. Some new standards, amendments to standards and interpretations which are not effective as at 30 September 2012 have not been applied during the preparation of the accompanying financial statements.

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

*Amount expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.*

### **2 BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (CONTINUED)**

#### **2.4 Changes in IFRS**

##### **2.4.2 New Standards and Interpretations Not Yet Adopted as at 30 September 2012 (continued)**

*IFRS 9 “Financial Instruments”* was issued on November 2009, by the IASB as the first step in its project to replace IAS 39 “*Financial Instruments: Recognition and Measurement*”.

With this project, financial reporting for financial assets was designated to be principle-based and less complex. With IFRS 9, which represents the first phase of the project, formation of principles regarding the reporting of financial assets, providing of relevant and useful information for readers of financial statements in order to conduct analyses on the determination of any uncertainties, timing and amounts for the estimated future cash flows is targeted. IFRS 9 retains but simplifies the mixed measurement model and establishes two primary measurement categories for financial assets: amortized cost and fair value. The basis of classification depends on the entity’s business model and the contractual cash flow characteristics of the financial asset. The guidance in IAS 39 on impairment of financial assets and hedge accounting continues to apply. The amendment will allow classification and measurement of financial assets and is effective for annual periods beginning on or after 1 January 2015. The Company is not planning to early adopt this guidance and did not value potential impact for the adoption of this statement.

*IFRS 10 “Consolidated Financial Statements”* standard is effective for annual periods beginning on or after 1 January 2013 and are applied on a modified retrospective basis. This new Standard may be adopted early, but IFRS 11 Joint Arrangements and IFRS 12 Disclosure of Interests in Other Entities should be also adopted early.

IFRS 10 replaces the portion of IAS 27 Consolidated and Separate Financial Statements that addresses the accounting for consolidated financial statements. A new definition of control is introduced, which is used to determine which entities are consolidated. This is a principle based standard and require preparers of financial statements to exercise significant judgment. The Company does not expect that this standard will have a significant impact on the financial position or performance of the Company.

IAS 27 (2011) replaces IAS 27 and is effective for annual periods after 1 January 2013.

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

Amount expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.

### 2 BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (CONTINUED)

#### 2.4 Changes in IFRS

##### 2.4.2. New Standards and Interpretations Not Yet Adopted as at 30 September 2012 (continued)

IFRS 11 “Joint Arrangements” standard is effective for annual periods beginning on or after 1 January 2013 and are applied on a modified retrospective basis. This new Standard may be adopted early, but IFRS 10 “Consolidated Financial Statements” and IFRS 12 “Disclosure of Interests in Other Entities” should be also adopted early. The standard describes the accounting for joint ventures and joint operations with joint control. Among other changes introduced, under the new standard, proportionate consolidation is not permitted for joint ventures. The Company does not expect that this standard will have a significant impact on the financial position or performance of the Company.

IFRS 12 “Disclosure of Interests in Other Entities” standard is effective for annual periods beginning on or after 1 January 2013 and are applied on a modified retrospective basis. This new Standard may be adopted early, but IFRS 10 Consolidated Financial Statements and IFRS 11 Joint Arrangements should be also adopted early.

IFRS 12 includes all of the disclosures that were previously in IAS 27 “Consolidated and Separate Financial Statements” related to consolidated financial statements, as well as all of the disclosures that were previously included in IAS 31 “Interests in Joint Ventures” and IAS 28 “Investment in Associates”. These disclosures relate to an entity’s interests in subsidiaries, joint arrangements, associates and structured entities. Under the new standard it is expected that more comprehensive disclosures will be given for interests in other entities.

Revised IFRS 13 “Fair Value Measurement” provides guidance on how to measure fair value under IFRS but does not change when an entity is required to use fair value. It is a single source of guidance under IFRS for all fair value measurements. The new standard also brings new disclosure requirements for fair value measurements. IFRS 13 is effective for annual periods beginning on or after 1 January 2013 and will be adopted prospectively. Early application is permitted. The new disclosures are only required for periods beginning after IFRS 13 is adopted — that is, comparative disclosures for prior periods are not required. The Company is in the process of assessing the impact of the new standard on the financial position or performance of the Company.

Amended IAS 19 “Employee Benefits” standard is effective for annual periods beginning on or after 1 January 2013, with earlier application permitted. With very few exceptions retrospective application is required. Numerous changes or clarifications are made under the amended standard. Among there numerous amendments, the most important changes are removing the corridor mechanism and making the distinction between short-term and other long-term employee benefits based on expected timing of settlement rather than employee entitlement. The Company is in the process of assessing the impact of the new standard on the financial position or performance of the Company.

The amendments to IAS 1 “Presentation of Financial Statements” are effective for annual periods beginning on or after 1 July 2012. The amendments to IAS 1 change only the grouping of items presented in other comprehensive income. Items that could be reclassified to profit or loss at a future point in time would be presented separately from items which will never be reclassified.

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

*Amount expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.*

### **2 BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (CONTINUED)**

#### **2.5 Summary of Significant Accounting Policies**

All disclosures described above have been applied properly during all reporting periods by the Company. Significant accounting policies applied during the preparation of the financial statements are summarized as follows.

##### **2.5.1 Foreign currency**

Transactions in foreign currencies have been translated to TL at the exchange rates prevailing at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies have been translated into TL at the exchange rates prevailing at the reporting dates.

Non-monetary assets and liabilities denominated in foreign currencies are translated to TL with the exchange rates at the dates of transaction. Foreign exchange gains or losses arising from the settlement of such transactions and from the translation of monetary assets and liabilities are recognized in the profit or loss.

##### **2.5.2 Financial instruments**

###### *Non-derivative financial assets*

The Company initially recognizes loans and the receivables on the date they are originated. All other financial assets are recognized initially on the trade date at which the Company becomes a party to the contractual provisions of the inflows.

The Company derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that is created or retained by the Company is recognised as a separate asset or liability.

Financial assets and liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Group has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

The Group classifies non-derivative financial assets: loans and receivables.

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

*Amount expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.*

### **2 BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (CONTINUED)**

#### **2.5 Significant Accounting Policies (Continued)**

##### **2.5.2 Financial instruments (Continued)**

*Non-derivative financial assets (continued)*

##### **Loans and receivables**

Loans and receivables are financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, loans and receivables are measured at amortised cost using the effective interest method, less any impairment losses.

Loans and receivables comprise cash and cash equivalents, and trade and other receivables, including service concession receivables.

Cash and cash equivalents comprise of cash, deposits with maturity periods of less than three-months and highly liquid investments with maturity periods of less than three-months and having no conversion risk exposure other than the impact of foreign currency changes.

*Non-derivative financial liabilities*

The Group initially recognises financial liabilities on the date that they are originated.

The Group derecognises a financial liability when its contractual obligations are discharged, cancelled or expire.

The Group classifies non-derivative financial liabilities into the other financial liabilities category. Such financial liabilities are recognised initially at fair value less any directly attributable transaction costs. Subsequent to initial recognition, these financial liabilities are measured at amortised cost using the effective interest method. Other financial liabilities comprise loans and borrowings, bank overdrafts, and trade and other payables.

##### **2.5.3 Property, plant and equipment**

The costs of tangible assets purchased before 1 January 2005 are restated for the effects of inflation current at 31 December 2004 less accumulated depreciation and impairment losses. The costs of tangible assets purchased after 31 December 2004 are carried at cost less accumulated depreciation and impairment losses (Note 9).

Cost includes expenditure that is directly attributable to the acquisition of the asset. The cost includes the following items:

- Material and direct labor costs,
- The assets which are directly attributable costs of bringing into operation; available for the purpose of the Company
- If the Company has a liability in any condition, it will cover the costs of dismembering the parts or restoring them, relocation of the items and restoration of the area which these items are placed;
- Also contains capitalized financial expenses.

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

*Amount expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.*

### 2 BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (*CONTINUED*)

#### 2.5 Significant Accounting Policies (*Continued*)

##### 2.5.3 *Property, plant and equipment (Continued)*

Gains or losses on disposals of property plant and equipment are included in the relevant income and expense accounts and the cost and accumulated depreciation of property, plant and equipment has been derecognized from the relevant accounts as appropriate. When parts of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

##### *Subsequent costs*

The cost of replacing part of an item of property plant and equipment together with the repair and maintenance costs can be capitalised. Subsequent cost can be capitalized if it is probable that the future economic benefits will flow to the Company. All other expense items are recognized in the profit or loss on an accrual basis.

##### *Depreciation*

Depreciation is recognized on a straight-line basis over the useful lives of the property, plant and equipment from the date of acquisition or assembly. Leasehold improvements are depreciated on a straight-line basis over the lease term.

Machinery, plant and equipment items are depreciated by day installed and ready for use. The assets completed and built by the company, are depreciated when it becomes available.

If leased assets of the Company are not subject to taking on the ownership with reasonable assurance at the end of rental duration by the Company, rental duration and useful lives are depreciated over the shorter one.

The expected useful lives of property plant and equipment are as follows:

Buildings and land improvements	5-50 years
Machinery and equipment	4-25 years
Leasehold improvements	5-6 years
Furniture and fixtures	4-15 years

Land is not depreciated as it is deemed to have an indefinite life.

Depreciation method, economic useful lives and residual values of tangible assets are reviewed at each reporting date end and adjusted if appropriate.

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

*Amount expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.*

### **2 BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (CONTINUED)**

#### **2.5 Significant Accounting Policies (Continued)**

##### **2.5.4 Intangible assets**

Intangible assets are comprised acquired software rights. The costs of intangible assets purchased before 1 January 2005 are restated for the effects of inflation current at 31 December 2004 less accumulated amortization and impairment losses. The costs of intangible assets purchased after 31 December 2004 are carried at cost less accumulated amortization and impairment losses. The carrying amount of an intangible asset is reduced to its recoverable amount if there is impairment (Note 10).

##### *Subsequent costs*

The cost of replacing a component of an item of property, plant and equipment is recognized in the carrying amount of the item if it is probable that the future economic benefits embodied within the component will flow to the Company, and its cost can be measured reliably. The carrying amount of the replaced component is derecognised. The costs of the day-to-day servicing of property, plant and equipment are recognised in profit or loss as incurred.

##### *Amortization*

Intangible assets are amortized on a straight-line basis in the statement of income over their estimated useful lives for a period between three and nine years from the date of acquisition.

Rights 3-6 years

Amortization method, economic useful lives and residual values of tangible assets are revised at each reporting date end and adjusted if appropriate.

##### **2.5.5 Leases**

Leases in terms of which the Company assumes substantially all the risks and rewards of ownership are classified as finance leases. Upon initial recognition the leased asset is measured at an amount equal to the lower of its fair value and the present value of the minimum lease payments. Finance lease payments are presented at amortized cost of the minimum lease payments.

Assets leased under agreements that do not transfer substantially all the risks and rewards associated with ownership to the Company, other than the legal title, are classified as operating leases. Lease payments are recognized in the profit or loss with straight line method through the term of the lease.

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

*Amount expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.*

### **2 BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (CONTINUED)**

#### **2.5 Significant Accounting Policies (Continued)**

##### **2.5.6 Inventories**

Inventories are measured at the lower of cost or net realizable value. Cost elements included in inventories are all procurement costs, conversion costs and all other relevant costs in bringing the inventories into their current state of manufacture and location. In the case of manufactured inventories, cost includes an appropriate share of production overheads based on normal operating capacity. Net realizable value is the estimated selling price in the ordinary course of business, less the costs of completion and selling expenses (Note 8). The cost of inventories is determined on the moving monthly average basis.

##### **2.5.7 Impairment of assets**

###### *Financial assets*

A financial asset not carried at fair value through profit or loss is assessed at each reporting date to determine whether there is any objective evidence that it is impaired. A financial asset is impaired if objective evidence indicates that a loss event has occurred after the initial recognition of the asset and that the loss event had a negative effect on the estimated future cash flows of the asset that can be estimated reliably.

Objective evidence that financial assets are impaired can include default or delinquency by a debtor, restructuring of an amount due to the Company on items that the Company would not consider otherwise, indications that a debtor or issuer will enter bankruptcy.

The Company considers evidence of impairment for loans and receivables at both a specific asset and collective level. All individually significant receivables and held-to-maturity investment securities are assessed for specific impairment. All individually significant loans and receivables found not to be specifically impaired are then collectively assessed for any impairment that has been incurred but not yet identified. Loans and receivables that are not individually significant are collectively assessed for impairment by grouping together loans and receivables with similar risk characteristics.

In assessing collective impairment the Group uses historical trends of the probability of default, the timing of recoveries and the amount of loss incurred, adjusted for management's judgement as to whether current economic and credit conditions are such that the actual losses are likely to be greater or less than suggested by historical trends.

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount and the present value of the estimated future cash flows discounted at the asset's original effective interest rate. Losses are recognised in profit or loss and reflected in an allowance account against loans and receivables. When a subsequent event (e.g. repayment by a debtor) causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through profit or loss.

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

*Amount expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.*

### **2 BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (CONTINUED)**

#### **2.5 Significant Accounting Policies (Continued)**

##### **2.5.7 Impairment of assets (Continued)**

###### *Non-financial assets*

The carrying amounts of the Group's non-financial assets, other than inventories and deferred tax assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. Impairment losses are recognized in the profit or loss.

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU.

An impairment loss is recognised if the carrying amount of an asset or its related cash-generating unit (CGU) exceeds its estimated recoverable amount.

Impairment losses recognized in respect of the cash generating units are allocated to reduce the carrying amounts of the other assets in the unit (group of units) on a pro rata basis.

In respect of other assets, impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

##### **2.5.8 Employee benefits**

According to the enacted laws, the Company is liable to pay lump sum payments to its employees in case of retirement or the termination of the employment contract of the employees except for the rules stated in the labour laws. Such payments are computed according to the severance indemnity ceiling valid at the balance sheet date. Employee severance indemnity recognized as the present value of the estimated total reserve of the future probable obligation of the Company.

The Company makes compulsory premium payments to the Social Security Institution and does not have any other liabilities. These premium payments are accrued at the financials as they incur.

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

*Amount expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.*

### **2 BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (CONTINUED)**

#### **2.5 Significant Accounting Policies (Continued)**

##### **2.5.9 Provisions, contingent liabilities and contingent assets**

A provision is recognized in the accompanying financial statements if as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably and it is probable that an outflow of economic benefits will be required to settle the obligation.

Contingent liabilities are reviewed to determine if there is a possibility that the outflow of economic benefits will be required to settle the obligation. Except for the economic benefit outflow possibility is remote such contingent liabilities is disclosed in the notes to the financial statements (Note 11).

If the inflow of economic benefits is probable contingent assets have been disclosed in the notes to the financial statements. If the inflow of the economic benefit is more than likely to occur such asset and profit or loss effect has been recognized in the financial statements at the relevant period that income change effect occurs.

##### **2.5.10 Revenue**

Revenue based on the fair value of the consideration taken from the sale of goods and services is recognized on an accrual basis when the significant risks and rewards of ownership have been transferred to the buyer, the amount of revenue is measured reliably, and recovery of the consideration and the inflow of economic benefits related with the transaction are probable. Net revenues represent the invoiced value of goods shipped less sales returns and sales discounts.

When the sales arrangement effectively constitutes a financing cost, the fair value of the consideration is determined by discounting all future receipts using an imputed rate of interest. The difference between the fair value and the nominal amount of the consideration is recognized as interest income on accrual basis (Note 21).

##### **2.5.11 Government grants**

Government grants including the non-cash government grants are recognized in the financial statements when there is a reasonable assurance that they will be received and that the Company will comply with the conditions associated with the grants.

Government grants are presented on the financial statements even when they comprise cash or a deduction of liabilities to the government.

##### **2.5.12 Finance income and expenses**

Finance income is comprised interest income on time deposit, interest income from credit sales and foreign currency gains. Foreign exchange gain and losses are presented as a net basis. Finance expenses are comprised interest expenses of loans, factoring expenses and letter of guarantee commissions.

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

*Amount expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.*

### 2 BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (*CONTINUED*)

#### 2.5 Significant Accounting Policies (*Continued*)

##### 2.5.13 *Income taxes*

Income tax expense comprises current and deferred tax. Current and deferred tax liability is recorded at the profit or loss disregarding the tax effects of accounts directly recorded in the equity or in the other comprehensive income.

Current tax liability includes the tax payable on the taxable income for the period, using tax rates enacted at the reporting date (Note 23).

Deferred tax is recognized in respect of temporary differences between the carrying amount of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is measured at the tax rates based on the laws that have enacted by the reporting date. Temporary differences mainly arise from the timing differences of income and expenses accounted for reporting purposes and taxation purposes and depreciation method differences over tangible and intangible assets.

Deferred tax asset is recognized to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilized. Deferred tax assets are reviewed at each reporting date and reduced to the extent that it is no longer probable that the related tax benefit will be realized.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets when they are related to the income taxes levied by the same tax authority on the same taxable entity that intend to settle current tax liabilities and assets on a net basis or tax assets and liabilities will be realized simultaneously (Note 23).

##### 2.5.14 *Earning per share*

Earnings per share disclosed in the profit or loss are determined by dividing net earnings by the weighted average number of shares that have been outstanding during the related period concerned (Note 24).

In Turkey, companies can increase their share capital by making a pro-rata distribution of shares ("bonus shares") to existing shareholders from retained earnings and inflation adjustments on equity items. Such kind of bonus shares are taken into consideration in the computation of earnings per share as issued share certificates. For the purpose of earnings per share computations, the weighted average number of shares outstanding during the period has been adjusted in respect of bonus shares issues without a corresponding change in resources, by giving them retroactive effect for the year in which they were issued and each earlier year.

##### 2.5.15 *Subsequent events*

Subsequent events represent the events that occur against or on behalf of the Company between the balance sheet date and the date when balance sheet was authorized for the issue. At the report date, if the evidence with respect to such events or such events has occurred after the balance sheet date and such events require restating the financial statements; accordingly the Company restates the financial statements appropriately. If such events do not require restating the financial statements, such events have been disclosed in the related notes.

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

*Amount expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.*

### **2 BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (CONTINUED)**

#### **2.5 Significant Accounting Policies (Continued)**

##### **2.5.16 Expenses**

Expenses are accounted for on an accrual basis. Operating expenses are recognized as they incur.

##### **2.5.17 Paid-in capital and dividends**

Ordinary shares are classified as paid-in capital (Note 15). Dividends distributed on ordinary shares are offset with retained earnings in the period in which they are declared.

##### **2.5.18 Related Parties**

Subsidiaries, shareholders of the Company and companies of the shareholders, and also other companies managed by these companies or related to these companies and managers and directors of these companies are referred to as related parties according to IAS 24 – Related party disclosures (Note 25).

##### **2.5.19 Cash flow statement**

In the cash flow statement, cash flows are classified as operating, investing and financing activities. Cash flows from operating activities represent the Company's cash flows generated from operating activities. The Company presents the cash flows from operating activities by using the indirect method such as adjusting the accruals for cash inflows and outflows from gross profit/loss, other non-cash transactions, prior and future transactions or deferrals.

Cash flows from investing activities represent the cash flows used in/provided from investing activities (capital expenditures).

Cash flows from financing activities represent the funds used in and repayment of the funds during the period.

For purposes of the statement of cash flows, cash and cash equivalents include cash in hand, cheques in collection, bank deposits and other cash and cash equivalents less interest income accruals.

#### **2.6 Use of Estimates and Judgments**

The preparation of financial statements in conformity with accounting standards requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected.

In preparation of the financial statements, the significant estimates and judgments used by the Company are included in the following notes:

Note 27 – Determination of fair values

Note 23 – Tax assets and liabilities

Note 13 – Employee benefits

Note 2.5.3 and 2.5.4 – Useful lives of property, plant and equipment and intangible assets

Note 6.1 – Impairment losses on accounts receivable

Note 8 – Impairment losses on inventories

Note 11 – Accrued liabilities

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

Amount expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.

### 3 SEGMENT REPORTING

Since the Company is operating in Turkey and has operations only in isolation products, segment reporting has not been presented.

### 4 CASH AND CASH EQUIVALENTS

At 30 September 2012 and 31 December 2011, cash and cash equivalents comprised the following:

	<b>30 September 2012</b>	<b>31 December 2011</b>
Cash at blockage**	1,933,691	1,249,342
Cheques at collection*	1,348,031	787,398
Banks		
Time deposit	--	27,950,966
Demand deposit	437,484	178,755
Other cash equivalents	1,163	1,507
	<b>3,720,369</b>	<b>30,167,968</b>

\* Cheques in collection are composed of the cheques which have not been transferred to the company's accounts as of 30th of September, with a maturity date on or before 30th of September. They have been recognized as cheques in collection because they have been collected 1 or 2 days later than their maturity dates.

\*\* As at 30 September 2012, cash and cash equivalents consist of cash at blockage amounting to TL 1,933,691. At 17 March 2010, the Company has started to use Direct Borrowing System ("DBS") which reduces the collection risk and guarantee letter expenses. In accordance with the arrangements made with various banks, instead of the Company, the bank sets a credit limit to customers and the collection is performed by the bank. After the collection, the bank keeps the payments received at blockage.

At 30 September 2012 and 31 December 2011, demand deposits comprised the following currencies (TL equivalents);

	<b>30 September 2012</b>	<b>31 December 2011</b>
TL	263,979	112,627
EURO	103,352	66,128
USD	70,153	--
	<b>437,484</b>	<b>178,755</b>

At 30 September 2012 and 31 December 2011, time deposits comprised the following currencies:

	<b>30 September 2012</b>	<b>31 December 2011</b>
TL	--	15,740,936
EURO	--	4,276,650
USD	--	7,933,380
	<b>--</b>	<b>27,950,966</b>

There is no time deposit as of 30 September 2012. (31 December 2011, time deposits are denominated in TL, Euro and USD and weighted average interest rates are 10.73 percent, 4.86 percent and 4.97 percent respectively).

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

Amount expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.

### 4 CASH AND CASH EQUIVALENTS (CONTINUED)

For purposes of the statement of cash flows, cash and cash equivalents include bank deposits and short-term investments that are easily convertible to cash with high liquidity and with a maturity of up to three months.

Cash and cash equivalents included in the statement of cash flows for the periods ended 30 September are comprised the followings:

	<u>2012</u>	<u>2011</u>
Banks		
<i>Time deposit</i>	--	3,909,380
<i>Demand deposit</i>	437,484	817,942
Cheques at collection	1,348,031	65,903
Other cash equivalents	1,934,854	1,985,343
Less: Interest accruals	--	(595)
Less: Cash at blockage	(1,933,691)	(1,983,953)
	<b>1,786,678</b>	<b>4,794,020</b>

### 5 BANK BORROWINGS

At 30 September 2012 and 31 December 2011, bank borrowings comprised the followings:

	<u>30 September 2012</u>	<u>31 December 2011</u>
<b>Factoring loans</b>	<b>4,305,304</b>	<b>5,233,090</b>
<i>USD</i>	3,504,449	3,573,091
<i>EURO</i>	800,855	1,659,999
<b>Bank borrowings</b>	<b>33,465,662</b>	--
<i>TL</i>	22,757,462	--
<i>USD</i>	10,708,200	--
	<b>37,770,966</b>	<b>5,233,090</b>

As at 30 September 2012, short term bank borrowings are factoring loans and interest-free spot credits. The Company has made factoring transactions in order to eliminate foreign currency risk for its foreign currency receivables. The factoring loan agreements are performed as revocable by which the Company undertakes the collection risk. As a result, the receivables and related factoring loans are kept at financials up to maturity.

### 6 ACCOUNTS RECEIVABLE AND PAYABLE

#### 6.1 Short-Term Accounts Receivable

At 30 September 2012 and 31 December 2011, short-term accounts receivables comprised the followings:

	<u>30 September 2012</u>	<u>31 December 2011</u>
Accounts receivable	69,797,773	61,192,477
Cheques receivable	15,888,722	11,352,109
Doubtful receivables	880,679	1,126,452
Less: Allowance for doubtful receivables	(880,679)	(1,126,452)
	<b>85,686,495</b>	<b>72,544,586</b>

At 30 September 2012, TL 3,947,495 of accounts receivable comprised due from related parties (At 31 December 2011: TL 1,175,654) in which detailed presentation is disclosed in Note 25.

The average collection period of trade receivables is 91.7 days (31 December 2011: 88 days) which can change according to the type of the product and the provisions of the agreement with the customer.

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

Amount expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.

### 6 ACCOUNTS RECEIVABLE AND PAYABLE (CONTINUED)

#### 6.1 Short-Term Accounts Receivable (Continued)

At 30 September 2012 and 31 December 2011, maturity profiles cheques and notes receivables are as follows:

	<u>30 September 2012</u>	<u>31 December 2011</u>
	<u>Cheques</u>	
0 - 30 days	4,745,050	5,338,047
31 - 60 days	4,363,571	2,843,633
61- 90 days	3,920,282	1,623,959
91 days and over	2,859,819	1,546,470
<b>Total</b>	<b>15,888,722</b>	<b>11,352,109</b>

At 30 September, the movement of allowance for doubtful receivables comprised the followings:

	<u>30 September 2012</u>	<u>31 December 2011</u>
Beginning balance	1,126,452	1,104,337
Provision for the year	62,441	24,020
Collections during the year	--	(1,905)
Write offs	(308,214)	--
<b>Period end</b>	<b>880,679</b>	<b>1,126,452</b>

#### 6.2 Short-Term Accounts Payable

At 30 September 2012, short-term accounts payable amounts to TL 28,184,901 (31 December 2011: TL 22,827,894) arising from payable to various suppliers and the average payment period of trade payables is 27.9 days (31 December 2011: 30.9 days).

At 30 September 2012, TL 434,207 of accounts payable comprised due to related parties (31 December 2011: TL 504,454) in which detailed presentation is disclosed in Note 25.

### 7 OTHER RECEIVABLES AND PAYABLES

#### 7.1 Long-Term Other Receivables

At 30 September 2012, long-term receivables comprised deposits and collaterals amounting to TL 3,955 (31 December 2011: TL 3,955).

#### 7.2 Short-Term Other Payables

At 30 September 2012, short-term other payables amounting to TL 7,485 (31 December 2011: TL 1,597) comprised the other personnel payables.

### 8 INVENTORIES

As at 30 September 2012 and 31 December 2011, inventories comprised the following:

	<u>30 September 2012</u>	<u>31 December 2011</u>
Raw materials and supplies	20,201,568	13,485,796
Finished goods	9,139,940	5,926,183
Trading goods	1,055,846	546,009
	<b>30,397,354</b>	<b>19,957,988</b>

As at 30 September 2012 and 31 December 2011, inventories are accounted at cost and none of the inventories recognized at its net realizable value.

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

Amount expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.

### 9 PROPERTY, PLANT AND EQUIPMENT

At 30 September 2012 movement in the property, plant and equipment comprised the following:

<u>Cost</u>	<u>1 January 2012</u>	<u>Transfer</u>	<u>Additions</u>	<u>Disposals</u>	<u>30 September 2012</u>
Land	6,241,411	--	--	--	6,241,411
Land improvements	4,627,353	--	--	--	4,627,353
Buildings	42,516,607	611,966	1,300	--	43,129,873
Machinery and equipment	179,102,053	17,668,476	140,249	(4,360,728)	192,550,050
Furniture and fixtures	6,774,325	4,642	93,313	(101,132)	6,771,148
Leasehold improvements	72,875	--	--	--	72,875
Construction in progress	12,852,819	(18,285,084)	22,130,517	(94,758)	16,603,494
	<b>252,187,443</b>	<b>--</b>	<b>22,365,379</b>	<b>(4,556,618)</b>	<b>269,996,204</b>

<u>Less: Accumulated depreciation</u>	<u>1 January 2012</u>	<u>Charge for the period</u>	<u>Disposals</u>	<u>30 September 2012</u>
Land improvements	(2,839,473)	(96,732)	--	(2,936,205)
Buildings	(20,781,729)	(784,873)	--	(21,566,602)
Machinery and equipment	(147,988,791)	(6,673,236)	4,277,692	(150,384,335)
Furniture and fixtures	(6,296,418)	(163,538)	95,743	(6,364,213)
Leasehold improvements	(51,629)	(5,011)	--	(56,640)
<b>Total accumulated depreciation</b>	<b>(177,958,040)</b>	<b>(7,723,390)</b>	<b>4,373,435</b>	<b>(181,307,995)</b>
<b>Net book value</b>	<b>74,229,403</b>			<b>88,688,209</b>

For the period ended 30 September 2012, depreciation expenses amounting to TL 6,165,694 (30 September 2011: TL 7,271,337) has been recognized under cost of sales, TL 118,600 (30 September 2011: TL 132,441) has been included under administrative expenses, TL 815,651 (30 September 2011: TL nil) has been recognized under other operating expenses and TL 623,445 (30 September 2011: TL 702,853) has been capitalized on stocks.

As at 30 September 2012 and 31 December 2011, there has been no pledge on property, plant and equipment.

For the period ended 30 September 2012 and year ended 31 December 2011, the Company utilizes tangible assets which have nil net book value on its accounts. (30 September 2012 Cost: TL 134,054,599; Accumulated Depreciation: TL 134,054,599; 31 December 2011 Cost: TL 109,235,405; Accumulated Depreciation: TL 109,235,405).

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

Amount expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.

### 9 PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

At 30 September 2011, movement in the property, plant and equipment comprised the following:

<u>Cost</u>	<u>1 January 2011</u>	<u>Transfer</u>	<u>Additions</u>	<u>Disposals</u>	<u>30 September 2011</u>
Land	815,031	--	--	(99,800)	715,231
Land improvements	4,586,428	40,925	--	--	4,627,353
Buildings	33,899,659	7,379,342	--	--	41,279,001
Machinery and equipment	170,096,719	8,950,810	153,754	(537,552)	178,663,731
Furniture and fixtures	7,356,732	--	88,405	(631,410)	6,813,727
Leasehold improvements	56,540	--	16,335	--	72,875
Construction in progress	19,096,810	(16,371,077)	16,712,409	--	19,438,142
	<b>235,907,919</b>	<b>--</b>	<b>16,970,903</b>	<b>(1,268,762)</b>	<b>251,610,060</b>

<u>Less: Accumulated depreciation</u>	<u>1 January 2011</u>	<u>Charge for the period</u>	<u>Disposals</u>	<u>30 September 2011</u>
Land improvements	(2,676,516)	(124,286)	--	(2,800,802)
Buildings	(19,717,115)	(791,896)	--	(20,509,011)
Machinery and equipment	(138,581,282)	(7,704,171)	537,552	(145,747,901)
Furniture and fixtures	(6,757,204)	(182,460)	616,221	(6,323,443)
Leasehold improvements	(45,200)	(4,734)	--	(49,934)
<b>Total accumulated depreciation</b>	<b>(167,777,317)</b>	<b>(8,807,547)</b>	<b>1,153,773</b>	<b>(175,431,091)</b>
<b>Net book value</b>	<b>68,130,602</b>			<b>76,178,969</b>

### 10 INTANGIBLE ASSETS

At 30 September 2012, movement in the intangible assets comprised the following:

<u>Cost</u>	<u>1 January 2012</u>	<u>Additions</u>	<u>30 September 2012</u>
Software rights	792,457	5,755	798,212
	<b>792,457</b>	<b>5,755</b>	<b>798,212</b>
<u>Less: Accumulated amortization</u>	<u>1 January 2012</u>	<u>Charge for the period</u>	<u>30 September 2012</u>
Software rights	(705,695)	(33,537)	(739,232)
<b>Total accumulated amortization</b>	<b>(705,695)</b>	<b>(33,537)</b>	<b>(739,232)</b>
<b>Net book value</b>	<b>86,762</b>		<b>58,980</b>

At 30 September 2011, movement in the intangible assets comprised the following:

<u>Cost</u>	<u>1 January 2011</u>	<u>Additions</u>	<u>30 September 2011</u>
Software rights	708,673	78,082	786,755
	<b>708,673</b>	<b>78,082</b>	<b>786,755</b>
<u>Less: Accumulated amortization</u>	<u>1 January 2011</u>	<u>Charge for the period</u>	<u>30 September 2011</u>
Software rights	(663,638)	(28,804)	(692,442)
<b>Total accumulated amortization</b>	<b>(663,638)</b>	<b>(28,804)</b>	<b>(692,442)</b>
<b>Net book value</b>	<b>45,035</b>		<b>94,313</b>

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

Amount expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.

### 10 INTANGIBLE ASSETS (CONTINUED)

At 30 September 2012, amortization expenses amounting to TL 33,537 (30 September 2011: TL 28,804) have been included in administrative expenses.

At 30 September 2012 and year ended 31 December 2011, the Company utilizes intangible assets which have nil net book value on its accounts (30 September 2012 Cost: TL 652,101, Amortization: TL 652,101; 31 December 2011 Cost: TL 610,865, Amortization: TL 610,865).

### 11 ACCRUED LIABILITIES

At 30 September 2012 and 31 December 2011, short-term provisions are comprised the following:

	<b>30 September 2012</b>	<b>31 December 2011</b>
Provisions for personnel premium (*)	2,362,335	2,210,334
Other administrative expense accruals (**)	720,102	645,099
Miscellaneous provisions for expenses	502,013	112,735
Provisions for litigations	25,872	30,947
	<b>3,610,322</b>	<b>2,999,115</b>

For period ended 30 September 2012, the movement of provisions is as follows:

	<b><i>1 January 2012</i></b>	<b><i>Additions</i></b>	<b><i>Payments</i></b>	<b><i>Reversal</i></b>	<b>30 September 2012</b>
Provisions for personnel premium(*)	2,210,334	2,362,335	(2,210,334)	--	2,362,335
Other administrative expense accruals (**)	645,099	720,102	(645,099)	--	720,102
Miscellaneous provisions for expenses	112,735	8,066,869	(5,600,874)	(2,076,717)	502,013
Provisions for litigations	30,947	--	(5,075)	--	25,872
	<b>2,999,115</b>	<b>11,149,306</b>	<b>(8,461,382)</b>	<b>(2,076,717)</b>	<b>3,610,322</b>

For year ended 31 December 2011, the movement of provisions is as follows:

	<b><i>1 January 2011</i></b>	<b><i>Additions</i></b>	<b><i>Payments</i></b>	<b>31 December 2011</b>
Provisions for personnel premium(*)	1,872,256	2,210,334	(1,872,256)	2,210,334
Other administrative expense accruals (**)	456,622	645,099	(456,622)	645,099
Miscellaneous provisions for expenses	--	112,735	--	112,735
Provisions for litigations	30,947	--	--	30,947
	<b>2,359,825</b>	<b>2,968,168</b>	<b>(2,328,878)</b>	<b>2,999,115</b>

(\*) Provisions for personnel premium are the amount that determined according to performance criteria by İzocam's Board of Directors.

(\*\*) Other administrative expense accruals are comprised natural gas expense provisions.

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

Amount expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.

### 12

#### COMMITMENTS

According to the decision of CMB on 29 September 2009 related to the commitments of publicly owned companies given to the guarantee 3<sup>rd</sup> party's debts,

The commitments given;

For companies other than publicly owned associations and financial institutions;

- i) For their own corporate identities
- ii) In favor of fully consolidated associations
- iii) In favor of 3<sup>rd</sup> parties to continue their operations will not be limited.

After the decision is published at the Platform of Public Enlightenment, publicly owned companies will not give commitments to real people or corporations other than mentioned at the bullets (i) and (ii) above or to third parties other than mentioned at the bullet (iii). If any commitments have already been given it will be reduced to nil until 31 December 2014.

At 30 September 2012 and 31 December 2011 commitments given are as follows:

	<b>30 September 2012</b>	<b>31 December 2011</b>
A Commitments given in the name of own legal Entity	7,785,164	7,511,195
B Commitments given in favor of full consolidated Subsidiaries	--	--
C Commitments given to guarantee the debts of third parties to continue their operations	--	--
D Other commitments given;		
- in favor of parent company	--	--
- in favor of group companies other than mentioned in bullets B and C	--	--
- in favor of group companies other than mentioned in bullets B and C	--	--
<b>Total</b>	<b>7,785,164</b>	<b>7,511,195</b>

At 30 September 2012 and 31 December 2011, the Company has letter of guarantees obtained from banks and given to Custom Offices, foreign and domestic suppliers and to banks and notes given as collaterals.

At 30 September 2012 and 31 December 2011, non-cancellable operating lease rentals are payable as follows:

	<b>30 September 2012</b>	<b>31 December 2011</b>
1. year	160,381	679,122
2. year	215,501	228,131
	<b>375,882</b>	<b>907,253</b>

As at 30 September 2012, loan limits and terms to maturities have been determined by associate banks to the customers who have been included in DBS system.

The Company has accepted that it has right to recall the loans which have been granted to customers that who have not been performing regular loan repayment and customers who have been regularly making payment at a level of credit limit for the 30 days period.

The Company has accepted that if the loans in question are not closed within the specified period, the Company accepted that the Banks have right to engage legal proceedings for related customer.

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

Amount expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.

13

### EMPLOYEE BENEFITS

At 30 September 2012 and 31 December 2011, employee benefits comprised the followings:

	<u>30 September 2012</u>	<u>31 December 2011</u>
Provision for employee severance indemnity	4,617,820	4,120,567
Long term portion of vacation pay liability	1,359,894	1,343,874
Long term portion of employee benefit	<b>5,977,714</b>	<b>5,464,441</b>
Short term portion of vacation pay liability	129,430	79,885
	<b>6,107,144</b>	<b>5,544,326</b>

Provision for employee severance indemnity has been set as follows:

Under the Turkish Labour Law, the Company is required to pay termination benefits to each employee who has completed one year of service and whose employment is terminated without due cause or who is called up for military service, dies or retires after completing 25 years of service (20 years for women) and achieves the retirement age (58 for women and 60 for men). Since the legislation was changed on 23 May 2002 there are certain transitional provisions relating to the length of service prior to retirement.

The severance pay is calculated as one month gross salary for every employment year and as at 30 September 2012 the ceiling amount has been limited to TL 3,033.98 (31 December 2011: TL 2,731,.85).

The liability is not funded, as there is no funding requirement.

The provision has been calculated by estimating the present value of the future probable obligation of the Company arising from the retirement of the employees.

The Company's accounting policies requires the Company to use various statistical methods to determine the employee severance indemnity. The reserve has been calculated by estimating the present value of future probable obligation of the Company arising from the retirement of the employees and reflected in the financial statements. Accordingly, the following statistical assumptions were used in the calculation of the total liability:

	<u>30 September 2012</u>	<u>31 December 2011</u>
Discount rate %	3.91	3.91
Turnover rate to estimate the probability of retirement %		
Age range 18 - 24	12	20
Age range 25 - 29	8	4
Age range 30 - 39	3	3
Age range 40 - 44	1	--
Age range 45 - 49	1	--
Age range 50 - 69	1	4

The principal assumption is that the maximum liability for each year of service will increase in line with inflation. Thus the discount rate applied represents the expected real rate after adjusting for the anticipated effects of future inflation.

The movement of employee severance indemnity is as follows:

	<u>30 September 2012</u>	<u>30 September 2011</u>
Opening balance	4,120,567	2,885,184
Interest cost	244,296	336,892
Cost of services	314,057	225,619
Payments made during the period	(991,165)	(416,406)
Actuarial difference	930,065	348,869
<b>Ending balance</b>	<b>4,617,820</b>	<b>3,380,158</b>

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

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### 13 EMPLOYEE BENEFITS (CONTINUED)

Actuarial difference arises from the changes in interest rates and changes in expectations about the salary increases. In addition to that, the number of employees that receive their indemnity before retirement increased the difference. Actuarial differences are recorded as incurred. As at 30 September 2012, interest cost portion is recorded as finance expense where as cost of services and actuarial difference portions are recorded as general administrative expenses.

The movement of vacation pay liability for the years as at 30 September is as follows:

	<b>30 September 2012</b>	<b>30 September 2011</b>
Opening balance	1,423,759	1,180,328
Additions during the period	403,169	333,296
Reversal	(337,604)	(214,418)
<b>Ending balance</b>	<b>1,489,324</b>	<b>1,299,206</b>

### 14 OTHER ASSETS AND LIABILITIES

#### 14.1 Other Current Assets

At 30 September 2012 and 31 December 2011, other current assets comprised the following:

	<b>30 September 2012</b>	<b>31 December 2011</b>
Prepaid expenses	3,854,417	110,406
Deferred value added tax ("VAT")	3,611,859	--
Advances given for fixed asset (*)	1,513,211	155,090
- Advances related to on-going investments	891,918	--
- Advances given	621,293	155,090
Advances given for inventory	306,588	16,940
VAT for export receivables	217,467	127,500
Advances given to personnel	31,825	5,721
Job advances	9,216	18,128
Other	9,515	75,162
	<b>9,554,098</b>	<b>508,947</b>

(\*) At 30 September 2012, advances given for fixed asset represents the advance amount that has been given for fixed assets related with the new factory that will be built in "Kocaeli-Gebze V (Kimya) Organize Sanayi Bölgesi".

#### 14.2 Other Non-Current Assets

At 30 September 2012, non-current assets amounting to TL 506 (31 December 2011: TL 1,824) comprised long term portion of prepaid assets.

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

Amount expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.

### 14.3 Other Short-Term Liabilities

At 30 September 2012 and 31 December 2011, other short-term liabilities comprised the following:

	<b>30 September 2012</b>	<b>31 December 2011</b>
Social security premium payable	890,577	808,210
Withholding taxes and duties	389,579	1,603,653
VAT payable	258,506	1,357,386
Retirement pension plan payables	91,070	85,483
Other	7,268	7,190
	<b>1,637,000</b>	<b>3,861,922</b>

## 15 EQUITY

### 15.1 Paid-in Capital / Inflation Adjustment on Capital

At 30 September 2012, the paid-in capital of the Company comprises of 2.453.414.335 shares issued (31 December 2011: 2.453.414.335 shares of kr 1 each) of kr 1 each. There are no privileges given to different groups or shareholders. The shareholder structure of the Company is as follows:

	<b>30 September 2012</b>		<b>31 December 2011</b>	
	<b>Shares</b>	<b>Ownership interest %</b>	<b>Shares</b>	<b>Ownership interest %</b>
İzocam Holding	15,004,304	61.16	15,004,304	61.16
İzocam Holding (Publicly traded)	8,320,173	33.91	8,320,173	33.91
Other (Publicly traded)	1,209,666	4.93	1,209,666	4.93
	<b>24,534,143</b>	<b>100.00</b>	<b>24,534,143</b>	<b>100.00</b>
Inflation Adjustment on Capital	25,856,460		25,856,460	
	<b>50,390,603</b>		<b>50,390,603</b>	

Inflation adjustment represents the impact of cash additions into paid-in capital due to the change in the purchasing power of TL compared to 31 December 2004.

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

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### 15.2 Other Equity Items

In accordance with the Communiqué No: XI-29 issued on 9 April 2008 in the Official Gazette; equity items of paid-in capital, share premiums, and legal reserves and special reserves under restricted reserves should be presented at their nominal amounts. Accordingly the inflation adjustments provided for within the framework of TFRS, for paid-in capital has been presented under inflation adjustment on capital, where as for share premium and legal reserves and special reserves under restricted reserves inflation effects has been presented under retained earnings. Other equity items have been presented at TFRS values.

Equity items are presented at their nominal values in the financial statements. The inflation effect on those equity items are as follows:

<b>30 September 2012</b>	<b>Nominal value</b>	<b>Inflation adjustment</b>	<b>Restated values</b>
Share premiums	1,092	223,408	224,500
Restricted reserves	29,982,894	23,641,953	53,624,847
<i>Legal reserves</i>	29,982,848	18,710,928	48,693,776
<i>Special reserves(*)</i>	46	4,931,025	4,931,071
Extraordinary reserves	21,263,482	(1,496,872)	19,766,610
	<b>51,247,468</b>	<b>22,368,489</b>	<b>73,615,957</b>

<b>31 December 2011</b>	<b>Nominal value</b>	<b>Inflation adjustment</b>	<b>Restated values</b>
Share premiums	1,092	223,408	224,500
Restricted reserves	27,105,565	23,641,953	50,747,518
<i>Legal reserves</i>	27,105,519	18,710,928	45,816,447
<i>Special reserves(*)</i>	46	4,931,025	4,931,071
Extraordinary reserves	19,516,370	(1,496,872)	18,019,498
	<b>46,623,027</b>	<b>22,368,489</b>	<b>68,991,516</b>

(\*) The Company used investment allowance before the year 1980 and according to a legal obligation recorded this amount as special reserves.

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

*Amount expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.*

### 15 EQUITY (CONTINUED)

#### 15.2 Other Equity Items (Continued)

Extraordinary reserves have been presented under retained earnings in accordance with Communiqué No: XI-29.

Share premiums represent the cash inflows generated from the sale of shares at their market values. Those premiums are followed under equity and can not be distributed. However, those premiums can be used in share capital increases in the forthcoming years.

#### 15.3 Dividend Distribution

According to the Turkish Commercial Code (“TCC”), legal reserves are comprised first and legal reserves. The first legal reserves are generated by annual appropriations amounting to 5 percent of income disclosed in the Company’s statutory accounts until it reaches 20 percent of paid-in share capital. If the dividend distribution is made in accordance with Communiqué XI-29, a further 1/10 of dividend distributions, in excess of 5 percent of paid-in capital is to be appropriated to increase second legal reserves. If the dividend distribution is made in accordance with statutory records, a further 1/11 of dividend distributions, in excess of 5 percent of paid-in capitals are to be appropriated to increase second legal reserves. Under the TCC, the legal reserves can be used only to offset losses and are not available for any other usage unless they exceed 50 percent of paid-in capital. At 30 September 2011, legal reserves of the Company amount to TL 29,982,848 (31 December 2011: TL 27,105,519).

According to the decision of CMB on 25 February 2009 numbered 7/242 the net amount of distributable profit that is calculated per CMB’s minimum profit distribution requirements will be wholly distributed if met by the net distributable profit of statutory records, if the amount per CMB is not met by statutory records, the amount to be distributed will be limited to the amount at the statutory records. If losses are incurred in either of CMB or statutory financial statements, no profit will be distributed.

In chapter 1 of 2010/4 weekly bulletin of CMB, to determine the principles of dividend obtained from 2008 operations of corporations coated to stock exchange market, it is stated that;

\*For corporations traded at stock exchange market, there is not a determined minimum portion of distribution; in this aspect the profit to be distributed will be determined in line with the announcements of CMB Serial IV, Number 27, the articles of the incorporation and will be in accordance with the declarations made to public.

\*For corporations that is obliged to issue consolidated financial statements, as long as met from the statutory profit; it is permitted to calculate the net distributable profit in line with the CMB’s Serial XI, Number 29 “Bases for Financial Reporting at Capital Markets” announcement which is also the profit declared at the consolidated financial statements.

\*The Corporation shall disclosure that statutory current year profit after previous year losses deducted and total amount of other resources made object of dividend in financial statements prepared in accordance with CMB Communiqué serial: XI Number: 29.

\* For corporations traded at stock exchange market, when it is decided to distribute profits at the board of directors meeting and will be proposed to the general assembly of the company, or when profit distribution is decided at the general assembly of the direct partnerships; correspondent to that decision in accordance with the announcement of CMB’s Serial VIII, Number 54 “Bases for the Declaration of Special Situations”, in the appendix of special situation announcement, the profit distribution tables of the Profit Distribution Preparation Guideline will also be declared.

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

Amount expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.

### 15 EQUITY (CONTINUED)

#### 15.3 Dividend Distribution (Continued)

As at 30 September 2012 and 31 December 2011, according to the matters above the equity accounts of the Company per CMB's announcement Serial XI, Number 29 are:

	<b>30 September 2012</b>	<b>31 December 2011</b>
Paid-in capital	24,534,143	24,534,143
Inflation adjustment on capital	25,856,460	25,856,460
Restricted reserves		
Legal reserves	29,982,848	27,105,519
Special reserves	46	46
Inflation adjustment on legal reserves	18,710,928	18,710,928
Extraordinary reserves	19,766,610	18,019,498
Special reserves	4,931,025	4,931,025
Inflation adjustment on share premium	223,408	223,408
Retained gains	209,994	209,994
Share premium	1,092	1,092
Net Profit	15,838,838	34,624,441
	<b>140,055,392</b>	<b>154,216,554</b>

In the ordinary general assembly held on 25 March 2011, it has been decided that TL 34,624,441 of the Company's net profit as at 31 December 2011 amounting to TL 30,000,000 would be distributed as cash dividend. Additionally TL 2,877,329 will be transferred to second legal reserves. At 30 September 2012, TL 30,000,000 of TL 29,988,604 total dividend has been paid.

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

Amount expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.

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### SALES AND COST OF SALES

For the periods ended 30 September, sales and cost of sales comprised the following:

	Ending 30 September 2012		Ending 30 September 2011	
	Nine months period	Three months period	Nine months period	Three months period
Domestic sales	192,923,918	67,520,066	183,262,498	66,094,868
Export sales	42,937,773	13,156,459	38,238,576	15,313,711
Other	288,826	95,483	126,056	54,754
<b>Gross sales</b>	<b>236,150,517</b>	<b>80,772,008</b>	<b>221,627,130</b>	<b>81,463,333</b>
Less: Sales returns and discounts	(13,681,977)	(4,597,288)	(12,605,916)	(4,584,054)
Net sales	222,468,540	76,174,720	209,021,214	76,879,279
Less: Cost of sales(*)	(166,772,048)	(56,706,268)	(148,819,261)	(53,748,997)
<b>Gross profit</b>	<b>55,696,492</b>	<b>19,468,452</b>	<b>60,201,953</b>	<b>23,130,282</b>

For the periods ended 30 September, the nature of the cost of sales comprised the following:

	Ending 30 September 2012		Ending 30 September 2011	
	Nine months period	Three months period	Nine months period	Three months period
Raw materials consumables used	152,398,275	54,358,564	133,731,364	42,913,317
Personnel expenses	11,931,673	4,007,834	11,176,393	3,768,682
Depreciation	6,165,694	1,627,670	7,271,334	2,315,378
Changes in inventories	(3,723,594)	(3,287,800)	(3,359,830)	4,751,620
<b>Cost of Sales</b>	<b>166,772,048</b>	<b>56,706,268</b>	<b>148,819,261</b>	<b>53,748,997</b>

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

Amount expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.

### 17 SELLING, MARKETING AND DISTRIBUTION EXPENSES

For the periods ended 30 September, selling, marketing and distribution expenses comprised the following:

	Ending 30 September 2012		Ending 30 September 2011	
	Nine months period	Three months period	Nine months period	Three months period
Freight insurance expense	13,716,117	4,940,329	11,290,123	4,138,606
Wages and salaries	4,500,675	1,512,314	4,039,153	1,356,738
License expense	2,143,876	411,821	2,208,402	634,715
Advertisement expense	1,690,850	396,950	1,690,851	396,951
Storage expense	1,206,072	461,021	1,046,070	366,641
Dealer expenses	849,000	283,000	762,500	253,500
Sales commissions	622,796	195,947	742,863	298,191
Transportation expenses	572,746	176,748	551,839	177,242
Collateral expenses	393,182	198,238	340,800	112,057
Exhibition and fair expense	270,000	90,000	247,493	82,493
Travel expenses	252,555	27,379	197,000	30,101
Public relation expenses	114,871	28,500	233,098	184,279
Rent expenses	120,254	35,905	136,928	12,967
Other	371,944	93,619	449,172	105,938
	<b>26,824,938</b>	<b>8,851,771</b>	<b>23,936,292</b>	<b>8,150,419</b>

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

Amount expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.

### 18 ADMINISTRATIVE EXPENSES

For the periods ended 30 September, administrative expenses comprised the following:

	Ending 30 September 2012		Ending 30 September 2011	
	Nine months period	Three months period	Nine months period	Three months period
Personnel expenses	6,815,065	2,734,766	4,899,097	1,568,253
IT Expenses	335,941	106,176	370,377	116,325
Transportation expenses	280,650	88,126	268,260	85,400
Repair, maintenance and energy	217,377	102,059	132,440	37,472
Consultancy expense	187,744	65,426	178,589	63,928
Depreciation and amortization (Note 9 and 10)	152,137	49,790	161,245	54,358
Communication expense	150,989	49,100	157,517	52,528
Subscription fees	135,858	63,250	194,846	84,521
Duties, taxes and levies	120,795	11,861	82,972	3,797
Representation expenses	116,218	29,275	84,479	15,647
Litigation costs	113,747	14,402	116,271	18,164
Travel expense	65,792	(5,341)	72,512	15,475
Insurance expense	58,384	12,521	39,141	5,018
General assembly expenses	51,181	--	23,366	--
Stationary expenses	46,444	14,751	31,130	7,137
Donations	30,000	10,000	12,898	4,299
Other	650,509	(40,067)	519,650	233
	<b>9,528,831</b>	<b>3,306,095</b>	<b>7,344,790</b>	<b>2,132,555</b>

### 19 EXPENSES BY NATURE

For the periods ended 30 September, nature of expenses are disclosed in Notes 9, 10, 16, 17, 18, 20, 22 and 23.

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

Amount expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.

### 20 OTHER OPERATING INCOME/EXPENSE

#### 20.1 Other Operating Income

For the periods ended 30 September, other operating income comprised the following:

	Ending 30 September 2012		Ending 30 September 2011	
	Nine months period	Three months period	Nine months period	Three months period
Other provisions no longer required	300,914	119,342	26,151	(6,286)
Other operating income	440,779	371,514	46,534	22,508
Collections from insurance contracts	9,576	3,578	49,281	18,092
Gain on sale of property, plant and equipment	--	--	57,181	--
	<b>751,269</b>	<b>494,434</b>	<b>179,147</b>	<b>34,314</b>

#### 20.2 Other Operating Expense

For the periods ended 30 September, other operating expense comprised the following:

	Ending 30 September 2012		Ending 30 September 2011	
	Nine months period	Three months period	Nine months period	Three months period
Non-operating expenses	972,261	240,983	700,916	700,916
Loss on sale of property, plant and equipment	87,652	30,881	15,190	15,078
Provision for doubtful receivables	64,666	58,892	147,162	141,263
Other (*)	359,505	141,549	36,935	(79,296)
	<b>1,484,084</b>	<b>472,305</b>	<b>900,253</b>	<b>777,961</b>

(\*) Other consists of expenses related to certificates of insolvency during previous periods; late charges and expenses related to sales and commission accruals that were not fully accrued.

For the period ended 30 September 2012, the amount of donations given to associations and charitable foundations is amounting to TL 30,000 and (30 September 2011: TL 12,897).

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

Amount expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.

### 21 FINANCE INCOME

For the periods ended 30 September, finance income comprised the following:

	Ending 30 September 2012		Ending 30 September 2011	
	Nine months period	Three months period	Nine months period	Three months period
Interest income on sales on credit terms	3,511,641	1,162,515	2,724,047	1,022,989
Interest income on time deposits	246,223	5,699	431,550	9,468
	<b>3,757,864</b>	<b>1,168,214</b>	<b>3,155,597</b>	<b>1,032,457</b>

### 22 FINANCE EXPENSE

For the periods ended 30 September, finance expense comprised the following:

	Ending 30 September 2012		Ending 30 September 2011	
	Nine months period	Three months period	Nine months period	Three months period
Interest expense on borrowings	1,378,809	742,802	426,104	103,307
Foreign exchange losses	902,655	317,483	554,652	250,418
Actuarial interest cost	244,296	83,692	336,892	124,749
	<b>2,525,760</b>	<b>1,143,977</b>	<b>1,317,648</b>	<b>478,474</b>

### 23 TAX ASSETS AND LIABILITIES

In accordance with Article No. 32 of the new Corporate Tax Law No. 5520 published in the Official Gazette No. 26205 dated 21 September 2006, corporate tax rate is reduced from 30 percent to 20 percent. Accordingly, effective from 1 January 2006, statutory income is subject to corporate tax at 20 percent.

As per the decision no.2006/10731 of the Council of Ministers published in the Official Gazette no.26237 dated 23 July 2006, certain duty rates included in the articles no.15 and 30 of the new Corporate Tax Law no.5520 are revised. Accordingly, the withholding tax rate on the dividend payments other than the ones paid to the non-resident institutions generating income in Turkey through their operations or permanent representatives and the resident institutions, increased from 10 percent to 15 percent.

Transfer pricing is disclosed in the 13th clause of the Corporate Tax Law under the heading “veiled shifting of profit” via transfer pricing. The application details are stated in the “general communiqué regarding veiled shifting of profits via transfer pricing” published on 18 November 2007.

If the tax payer involves in transactions with related parties relating to trading of products or goods not performed within the framework of the principals regarding to pricing according to peers, then it will be considered that the related profits are shifted in a veiled way via transfer pricing. Such veiled shifting of profits via transfer pricing will not be deducted from tax assessment for the purposes of corporate tax.

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

Amount expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.

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### TAX ASSETS AND LIABILITIES (CONTINUED)

Corporations are required to pay advance corporation tax quarterly at the rate of 20 percent on their corporate income. Advance tax is declared by the 10th of the second month following each calendar quarter end and is payable by the 17<sup>th</sup> of the second month following each calendar quarter end. Tax payments that are made in advance during the year are being deducted from the total final tax liability of the fiscal year. The balance of the advance tax paid may be refunded or used to set off against other liabilities to the government.

In Turkey, there is no procedure for a final and definitive agreement on tax assessments. Companies file their tax returns on the fifteenth date of the four months following the close of the accounting year to which they relate. Tax returns are open for five years from the beginning of the year that follows the date of filing during which time the tax authorities have the right to audit tax returns, and the related accounting records on which they are based, and may issue re-assessments based on their findings.

Under the Turkish taxation system, tax losses can be carried forward to be offset against future taxable income for up to five years. Tax losses cannot be carried back to offset profits from previous periods.

At 30 September, total tax liability comprised the following:

	<b>30 September 2012</b>	<b>31 December 2011</b>
Corporate tax provision	3,742,205	9,911,243
Prepaid tax	(3,232,292)	(7,060,182)
<b>Total</b>	<b>509,913</b>	<b>2,851,061</b>
Deferred tax asset / (liability)	226,843	(34,126)
	<b>736,756</b>	<b>2,816,935</b>

For the periods ended 30 September, taxation charge in the profit or loss comprised the following:

	<b>Ending 30 September 2012</b>		<b>Ending 30 September 2011</b>	
	<b>Six months period</b>	<b>Three months period</b>	<b>Six months period</b>	<b>Three months period</b>
Current tax	(3,742,205)	(610,506)	(6,698,755)	(2,734,426)
Deferred tax credit	(260,969)	(868,215)	677,084	195,901
	<b>(4,003,174)</b>	<b>(1,478,721)</b>	<b>(6,021,671)</b>	<b>(2,538,525)</b>

The reported taxation charge for the periods ended 30 September is different than the amounts computed by applying statutory tax rate to profit before tax as shown in the following reconciliation:

	<b>2012</b>		<b>2011</b>	
		<b>%</b>		<b>%</b>
Profit before tax	19,842,012		30,037,714	
Tax rate	20		20.00	
Taxes on reported profit per statutory tax rate	(3,968,402)	(20.00)	(6,007,543)	(20.00)
Disallowable expenses	(35,107)	(0.22)	(18,312)	(0.06)
Other	335	0.00	4,184	0.01
<b>Tax provision</b>	<b>(4,003,174)</b>	<b>(20.22)</b>	<b>(6,021,671)</b>	<b>(20.05)</b>

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

Amount expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.

### 23 TAX ASSETS AND LIABILITIES (CONTINUED)

#### 23.1 Deferred Tax Assets and Liabilities

Deferred tax liabilities and assets are provided on all taxable temporary differences arising between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax liabilities and assets are recognized in the financial statements from the enacted or substantially enacted tax rates to the extent that the temporary differences in the subsequent years will be reversed.

The Company recognizes deferred tax assets in the financial statements by taking into consideration the factors such as the developments in the sector that the Company is operating, taxable income in the forthcoming years, Turkey's general economic and political situation, and/or global economic and political situations. The Company expects to generate taxable income in the forthcoming years and considers Turkey's economic and political situation shows clear positive developments. Deferred income taxes are calculated on temporary differences that are expected to be realized or settled based on the taxable income in the forthcoming years under the balance sheet method using a principal tax rate of 20 percent (2011: 20 percent).

Deferred tax assets and deferred tax liabilities at 30 September 2012 and 31 December 2011 were attributable to the items detailed in the table below:

	2012		2011	
	Deferred tax		Deferred tax	
	assets	liabilities	assets	liabilities
Employee severance indemnity	923,564	--	824,113	--
Vacation pay liability	297,865	--	284,752	--
Unrecognized interest expense	64,871	--	96,110	--
Pro-rata basis depreciation expense and capitalization of borrowing costs for tangibles and intangibles	1,058,204	(2,448,969)	--	(1,039,004)
Other	9,878	(132,256)	--	(131,845)
<b>Offsetting</b>	<b>2,354,382</b>	<b>(2,581,225)</b>	<b>1,204,975</b>	<b>(1,170,849)</b>
	<b>(2,354,382)</b>	<b>2,354,382</b>	<b>(1,170,849)</b>	<b>1,170,849</b>
	<b>--</b>	<b>(226,843)</b>	<b>34,126</b>	<b>--</b>

The movement of deferred tax assets and liabilities is as follow:

	1 January <u>2011</u>	Profit or <u>(loss)</u>	31 December <u>2011</u>	Profit or <u>(loss)</u>	30 September <u>2012</u>
Employee severance indemnity	577,037	247,076	824,113	99,451	923,564
Vacation pay liability	236,066	48,686	284,752	13,113	297,865
Unrecognized interest expense	37,456	58,654	96,110	(31,239)	64,871
Pro-rata basis depreciation expense and capitalization of borrowing costs for tangibles and intangibles	(2,034,432)	995,428	(1,039,004)	(351,761)	(1,390,765)
Other	--	(131,845)	(131,845)	9,467	(122,378)
	<b>(1,183,873)</b>	<b>1,217,999</b>	<b>34,126</b>	<b>(260,969)</b>	<b>(226,843)</b>

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

Amount expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.

### 24 EARNINGS PER SHARE

Earnings per share is computed by dividing the net profit for the year ended 30 September 2012 amounting to TL 15,838,838 (30 September 2011: TL 24,016,043) to the weighted average of the shares during these periods.

	Ending 30 September 2012		Ending 30 September 2011	
	Nine months period	Three months period	Nine months period	Three months period
Net Profit	15,838,838	5,878,231	24,016,043	10,119,119
Number of weighted average of ordinary shares	2,453,414,335	2,453,414,335	2,453,414,335	2,453,414,335
Earnings per share (Kr per share)	0.0065	0.0024	0.0098	0.0041

### 25 RELATED PARTIES

#### 25.1 Due from Related Parties

At September 2012 and 31 December 2011, due from related parties comprised the following:

	30 September 2012	31 December 2011
Saint-Gobain Weber Yapı Kimyasalları Sanayi ve Ticaret Anonim Şirketi ("Saint-Gobain Weber")	3,782,772	1,091,960
Saint-Gobain Isover CRIR	68,332	--
Saint-Gobain Gradevinski Proizvodni d.o.o.	61,249	33,004
Saint Gobain Recherche ("SG Recherche")	20,296	33,313
Saint Gobain Isover Italia S.P.A.	12,215	17,377
Alghanim Industries Corporate Office	2,238	--
Saint-Gobain Rigips Alçı Sanayi ve Ticaret A.Ş.	393	--
	<b>3,947,495</b>	<b>1,175,654</b>

As at 30 September 2012 there is no collateral taken from related parties (31 December 2011: TL 25,574).

#### 25.2 Due to Related Parties

At September 2012 and 31 December 2011, due to related parties comprised the following:

	30 September 2012	31 December 2011
Saint Gobain-İsover (Royalite)	231,668	148,084
Grunzweig Hartman AG ("Grunzweig")	96,055	263,533
Saint-Gobain Rigips Alçı Sanayi ve Ticaret Anonim Şirketi ("SG Rigips")	5,806	--
Saint Gobain Glass Italia S.P.A.	--	2,874
Other	100,678	89,963
	<b>434,207</b>	<b>504,454</b>

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

Amount expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.

### 25 RELATED PARTIES (CONTINUED)

#### 25.3 Sales to Related Parties

For the periods ended 30 September, sales to related parties comprised the following:

	Ending 30 September 2012		Ending 30 September 2011	
	Nine months period	Three months period	Nine months period	Three months period
Saint-Gobain Weber Markem	5,289,491	2,025,954	6,447,564	2,184,038
Kuwait Insulating Material Mfg Co.	186,260	--	10,531	--
Saint-Gobain Gradevinski Proizvodi D.O.O.	164,542	104,557	--	--
Saint-Gobain Isover Italia S.P.A.	44,206	--	108,632	24,927
Saint Gobain Glass Italya S.P.A.	1,502	--	--	--
Saint Gobain Alçı Sanayi ve Ticaret A.Ş.	333	333	203	203
Saint-Gobain Construction Products - Hellas Abee	--	--	15,428	15,428
Saint-Gobain Isover France	--	--	1,004	1,004
	<b>5,686,334</b>	<b>2,310,844</b>	<b>6,583,362</b>	<b>2.225,600</b>

#### 25.4 Purchases from Related Parties

For the periods ended 30 September, purchases from related parties comprised the following:

	Ending 30 September 2012		Ending 30 September 2011	
	Nine months period	Three months period	Nine months period	Three months period
Saint-Gobain Weber Markem	1,977,108	704,831	4,389,365	1,507,342
Saint-Gobain Isover (Royalite)	983,879	257,410	943,950	353,580
Grunzweig (Royalite)	673,495	106,728	674,444	138,520
Saint Gobain Isover (Almanya)	347,918	--	17,419	17,419
Kuwait Insulating Material Mfg Co.	57,354	--	--	--
SG Rigips	13,180	--	--	--
SG Recherche	11,007	--	--	--
Other	7,001	4,757	1,600	1,600
	<b>4,070,942</b>	<b>1,073,726</b>	<b>6,026,778</b>	<b>2,018,461</b>

#### 25.5 Other Transaction with Related Parties

For periods ended September 2012 and 31 December 2011, other transactions with related parties comprised the following:

	30 September 2012	31 December 2011
<b>Dividends paid</b>		
İzocam Holding	28,520,924	27,278,769
Central Record Institution ("CRI")	1,467,680	1,403,744
Other(*)	11,396	16
	<b>30,000,000</b>	<b>28,682,529</b>

(\*) At 30 September 2012, dividends to other parties balance of TL 11,396 has not been paid and remains as a payable on the balance sheet.

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

Amount expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.

### 25 RELATED PARTIES (CONTINUED)

#### 25.6 Remuneration to Top Management

For the periods ended 30 September remunerations to the top management are comprised the following:

	Ending 30 September 2012		Ending 30 September 2011	
	Nine months period	Three months period	Nine months period	Three months period
<b>Short term benefits:</b> (Salaries, premiums, housing, company cars, social securities, health insurance, vacation payments and etc.)	1,163,628	393,116	1,031,682	344,700
<b>Other long term benefits:</b> (Indemnity provisions, long term portion of vacation pay liability, long term premium plans and etc.)	269,808	(10,077)	204,129	(3,632)
<b>TOTAL</b>	<b>1,433,436</b>	<b>383,039</b>	<b>1,235,811</b>	<b>341,068</b>

### 26 NATURE AND LEVEL OF RISK ARISING FROM FINANCIAL INSTRUMENTS

#### 26.1 Financial Risk Management

The Company has exposure to the following risks from its operations:

- Credit Risk
- Liquidity Risk
- Market Risk

This note presents information about the Company's exposure to each of the above risks, the Company's objectives, policies and processes for measuring and managing risk.

The Board of Directors has overall responsibility for the establishment and oversight of the Company's risk management framework.

The Company's risk management policies are established to identify and analyze the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. The Company, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the Company's processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risks such as those arising from legal and regulatory requirements and generally accepted standards of corporate behaviour. Operational risks arise from all of the Company's operations.

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

*Amount expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.*

### 27 NATURE AND LEVEL OF RISK ARISING FROM FINANCIAL INSTRUMENTS

#### 26.1 Financial Risk Management

The Company's objective is to manage operational risk so as to balance the avoidance of financial losses and damage to the Company's reputation with overall cost effectiveness and to avoid control procedures that restrict initiative and creativity.

In this context, the following company procedures and internal control issues have been identified:

- requirements for appropriate segregation of duties, including the independent authorisation of transactions
- requirements for the reconciliation and monitoring of transactions □ compliance with regulatory and other legal requirements
- documentation of controls and procedures
- requirements for the periodic assessment of operational risks faced, and the adequacy of controls and procedures to address the risks identified
- requirements for the reporting of operational losses and proposed remedial action
- development of contingency plans
- training and professional development
- ethical and business standards
- risk mitigation, including insurance where this is effective.

##### 26.1.1 Credit risk

The ownership of the financial assets brings the risk of not meeting the obligations of the agreement of the counter party. These risks are controlled by credit evaluations and restricting the maximum exposure to a counter party. The ownership of financial assets is campaigned by the risk that the other party does not fulfill the contract. The management of the Company covers these risks by limiting the average risk for other party (except related parties) in all contracts and receiving guarantees if necessary. The Company works thorough agency system within Turkey to a great extent. The Company minimizes the collection risk by the guarantee letters taken from agencies, liens and commitment notes received before the sale and controls the orders of agencies out of guarantee by comparing these guarantees received from the agencies with their receivables. Additionally, the Company guarantees its receivables through direct borrowing system by the agreements of various banks. The Company is exposed to credit risk amounting to TL 11,496,189 (30 September 2011: TL 5,813,411) which is not covered by collaterals and DBS guarantees. Provisions made for doubtful receivables are within reasonable borders based on the past experiences of the Company in collection of accounts receivable. Therefore, the management does not foresee any additional risk relating to accounts receivable more than provisions made.

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

*Amount expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.*

### 26 NATURE AND LEVEL OF RISK ARISING FROM FINANCIAL INSTRUMENTS (CONTINUED)

#### 26.1 Financial Risk Management (Continued)

##### 26.1.2 Liquidity risk

The ability to fund the existing and prospective debt requirements is managed by obtaining adequate funding lines from high quality lenders.

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

At 30 September 2012 the Company has guaranteed the receivables amounting to TL 107,079,289 via Direct Borrowing System aiming to avoid liquidity risk. The Company has also obtained factoring loans amounting to TL 4,305,304 and while making early collection; increases the liquidity position and avoids foreign exchange loss risk.

##### 26.1.3 Market risk

Market risk is the risk that changes in market prices, interest rates and equity prices will affect the Company's income or the value of its holdings of financial instruments. The Company is subject to the risk of interest rate fluctuations to the extent that interest-earning assets and interest-bearing liabilities mature or reprise at different times or in differing amounts. The Company manages this risk by means of balancing the interest-earning assets and interest-bearing liabilities as natural precautions. The Company places those interest earning assets at short-term investments.

##### *Currency risk*

The Company is exposed to currency risk due to its import transactions and borrowings in foreign currency. These transactions are held in USD and Euro.

##### *Interest Rate Risk*

The Company is exposed to interest rate risk due to effects of changes in the interest rates to the assets and liabilities.

#### 26.2 Risk Management Disclosures

Due to its operations, the Company is subject to various financial risks including capital market prices and effects of changes in foreign currency and interest rates. The aggregate risk management program focuses on the unpredictability of the financial markets and aims at minimizing the potential adverse effects on the financial performance of the Company.

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

Amount expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.

### 26 NATURE AND LEVEL OF RISK ARISING FROM FINANCIAL INSTRUMENTS (CONTINUED)

#### 26.2.1 Interest rate risk

The Company is subject to the interest rate risk due to impact of changes in the interest rates on the interest rate sensitive asset and liabilities.

<u>Fixed interest rate financial instruments</u>		<u>30 September 2012</u>	<u>31 December 2011</u>
Cash and cash equivalents	Note 4	--	27,950,966
Bank borrowings	Note 5	4,305,304	5,233,090

#### 26.2.2 Credit risk

Credit risk is diversified since there are many counterparties in the customer database. The Company's exposure to credit risk is influenced mainly by the individual characteristics of each customer. Approximately 8.40 percent of the Company's revenue is attributable to sales transactions with a single customer.

The geographical concentration of receivables excluding related parties exposed to the credit risk at September 2012 and 31 December 2011 are as follow:

	<u>30 September 2012</u>	<u>31 December 2011</u>
1. and 5. District Offices (Marmara, West Black Sea Regions)	35,626,288	29,404,185
2. District Office (Central Anatolia, Middle Black Sea Regions)	13,762,295	19,910,702
3. District Office (South East Anatolia, East Anatolia, East Black Sea Regions)	12,795,362	7,447,001
4. District Office (Aegean and Mediterranean Sea Regions)	12,659,375	9,825,938
Middle East, Balkans, Africa and Others	6,895,680	4,781,107
	<u>81,739,000</u>	<u>71,368,933</u>

At 30 September 2012, the Company has a letter of guarantee amounting to TL 9,618,364 (31 December 2011: TL 16,555,596) mortgage amounting to TL 979,000 (31 December 2011: TL 2,254,000), Eximbank guarantee amounting to TL 11,472,858 (31 December 2011: TL 10,479,168), collaterals received as notes amounting to TL 832,128 (31 December 2011: TL 800,384) and direct borrowing system guarantees amounting to TL 107,079,289 (31 December 2011: TL 94,093,000). The Company does not have collaterals received as cash at 30 September 2012 (31 December 2011: nil).

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

Amount expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.

### 26 NATURE AND LEVEL OF RISK ARISING FROM FINANCIAL INSTRUMENTS (CONTINUED)

#### 26.2 Risk Management Disclosures (Continued)

##### 26.2.2 Credit risk (continued)

30 September 2012	Receivables		Deposits on Banks	Other (Commitments given)
	Trade Receivables			
	Related Party	Others		
<b>Exposure to maximum credit risk as at reporting date (A+B+C+D+E)</b>	<b>3,947,495</b>	<b>81,739,000</b>	<b>437,484</b>	<b>7,785,164</b>
A, Net carrying value of financial assets which are neither impaired nor overdue	3,947,495	74,592,377	--	--
B, Net carrying value of financial assets that are restructured, otherwise which will be regarded as overdue or impaired	--	--	--	--
C, Net carrying value of financial assets which are overdue but not impaired	--	7,146,623	--	--
-The portion covered by any guarantee	--	6,125,576	--	--
D, Net carrying value of impaired assets	--	--	--	--
-Past due (gross book value )	--	880,679	--	--
-Impairment (-)	--	(880,679)	--	--
-Covered portion of net book value (with letter of guarantee etc,)	--	--	--	--
E, Off balance sheet items with credit risks	--	--	--	--

\* In determination of the amount, the elements like obtained credits of guarantees that increase the reliability of the credit were not considered.

The Company works with most of its customers since its foundation and there has not been any loss due to receivables from these customers. In order to monitor credit risks, customers are regrouped according to their credit character and customer types. Most of the accounts receivable consist of the receivables from agencies.

The Company sets up provisions for its doubtful receivables after a problem arises in collection from the related customer and when the lawyer of the customer is informed for the legal action.

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

Amount expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.

### 26 NATURE AND LEVEL OF RISK ARISING FROM FINANCIAL INSTRUMENTS (CONTINUED)

#### 26.2 Risk Management Disclosures (Continued)

##### 26.2.2 Credit Risk (Continued)

For the period ended 30 September 2011 past due but not impaired accounts receivables (except due from related parties) are as follows:

30 September 2012	Receivables	
	Trade Receivables	Trade Receivables
Past due 1-30 days	3,251,013	--
Past due 1-3 months	2,990,612	--
Past due 3-12 months	904,998	--
Past due 1-5 years	--	--
More than 5 years	--	--
The portion secured by guarantee**	6,125,576	--

\*\* In determination of the amount, the items like guarantees that increase the reliability of the credit were not considered.

31 December 2011	Receivables		Deposits on Banks	Other (Commitments given)
	Trade Receivables			
	Related Party	Other Parties		
<b>Exposure to maximum credit risk as at reporting date (A+B+C+D+E)</b>	<b>1,175,654</b>	<b>71,368,932</b>	<b>28,129,721</b>	<b>7,511,195</b>
A. Net carrying value of financial assets which are neither impaired nor overdue	1,175,654	64,186,711	28,129,721	--
B. Net carrying value of financial assets that are restructured, otherwise which will be regarded as overdue or impaired	--	--	--	--
C. Net carrying value of financial assets which are overdue but not impaired	--	7,182,221	--	--
-The portion covered by any guarantee	--	6,221,575	--	--
D. Net carrying value of impaired assets	--	--	--	--
-Over due (gross book value )	--	1,126,452	--	--
-Impairment (-)	--	(1,126,452)	--	--
-Covered portion of net book value (with letter of guarantee etc.)	--	--	--	--
E. Off balance sheet items with credit risks	--	--	--	7,511,195

# İzocam Ticaret ve Sanayi Anonim Şirketi

## Notes to the Financial Statements as at and for the Nine-Month Period Ended 30 September 2012

Amount expressed in TL unless otherwise stated. Other currencies other than TL are expressed in full unless otherwise stated.

### 26 NATURE AND LEVEL OF RISK ARISING FROM FINANCIAL INSTRUMENTS (CONTINUED)

#### 26.2 Risk Management Disclosures (Continued)

##### 26.2.2 Credit risk (continued)

For the year ended 31 December 2011, past due but not impaired accounts receivables (except due from related parties) are as follows:

31 December 2011	Receivables	
	Trade Receivables	Other Receivables
Past due 1-30 days	2,799,773	--
Past due 1-3 months	2,312,102	--
Past due 3-12 months	1,451,479	--
Past due 1-5 years	618,867	--
More than 5 years	--	--
The portion secured by guarantee**	6,221,575	--

\*\* At 30 September 2012, the Company has guaranteed its receivables by letter of guarantee amounting to TL 429,083 (31 December 2011: TL 802,086), direct debit system guarantees amounting to TL 4,929,434 (31 December 2011: TL 4,234,994), mortgage amounting to TL 14,489 (31 December 2011: TL 83,740), Eximbank guarantee amounting to TL 752,570 (31 December 2011: TL 1,100,755). As at 30 September 2012, the Company does not have any cheque for guarantee (31 December 2011: None). As at 30 September 2012, the Company does not have notes for guarantee (31 December 2011: None). For the period ended September 2012 and 31 December 2011 the Company has not utilized all these guarantees by means of collecting its receivable balances in cash terms.

##### 26.2.3 Guarantees

In accordance with the Company policy, total guarantees given amounting to TL 7,785,164 (31 December 2011: TL 7,511,195) are given to custom offices, domestic suppliers, banks and tax offices.

##### 26.2.4 Currency risk

Foreign currency risk is the risk arisen from the value change of any financial instrument based on currency. The Company is exposed to the currency risk due to its net assets, export sales and borrowings in foreign currency. For the exchange rate risk, the management of the Company strictly follows up stabilizing foreign exchange position. The main currencies used are USD and Euro.

As at September 2012 and 31 December 2011, net position of the Company is resulted from foreign currency assets and liabilities:

**26 NATURE AND LEVEL OF RISK ARISING FROM FINANCIAL INSTRUMENTS (CONTINUED)**

**26.2 Risk Management Disclosures (Continued)**

**26.2.4 Currency risk (continued)**

<b>FOREIGN CURRENCY POSITION</b>						
	<b>30 September 2012</b>			<b>31 December 2011</b>		
	<b>TL (Functional Currency)</b>	<b>USD</b>	<b>Euro</b>	<b>TL (Functional Currency)</b>	<b>USD</b>	<b>Euro</b>
1.Trade receivables	16,062,032	8,178,036	635,344	10,354,515	4,277,183	931,068
2. Monetary financial assets	2,058,761	1,083,048	54,514	12,276,159	4,200,000	1,777,060
<b>3.Current Assets</b>	<b>18,120,793</b>	<b>9,261,084</b>	<b>689,858</b>	<b>22,630,674</b>	<b>8,477,183</b>	<b>2,708,128</b>
<b>4.Total Assets</b>	<b>18,120,793</b>	<b>9,261,084</b>	<b>689,858</b>	<b>22,630,674</b>	<b>8,477,183</b>	<b>2,708,128</b>
5.Trade payables	(3,239,269)	(1,461,084)	(273,629)	(2,548,616)	(900,896)	(346,556)
6.Financial liabilities	(15,013,505)	(7,963,607)	(346,916)	(5,233,089)	(1,891,625)	(679,270)
<b>7.Short-term Liabilities</b>	<b>(18,252,774)</b>	<b>(9,424,691)</b>	<b>(620,545)</b>	<b>(7,781,705)</b>	<b>(2,792,521)</b>	<b>(1,025,826)</b>
<b>8.Total Liabilities</b>	<b>(18,252,774)</b>	<b>(9,424,691)</b>	<b>(620,545)</b>	<b>(7,781,705)</b>	<b>(2,792,521)</b>	<b>(1,025,826)</b>
<b>Total</b>	<b>(131,981)</b>	<b>(163,607)</b>	<b>69,313</b>	<b>14,848,969</b>	<b>5,684,662</b>	<b>1,682,302</b>

**26 NATURE AND LEVEL OF RISK ARISING FROM FINANCIAL INSTRUMENTS (CONTINUED)**

**26.2 Risk Management Disclosures (Continued)**

**26.2.4 Currency risk (continued)**

<b>Currency Sensitivity Analysis</b>		
<b>30 September 2012</b>		
USD: 1.7847		
EURO: 2.3085		
	<b>Profit/Loss</b>	
	Appreciation of foreign currency	Depreciation of foreign currency
Assumption of devaluation/appreciation by 10% of USD against TL		
1-Net USD asset/liability	(29,199)	29,199
2-USD risk averse portion (-)	--	--
<b>3-Net USD Effect (1+2)</b>	<b>(29,199)</b>	<b>29,199</b>
Assumption of devaluation/appreciation by 10% of Euro against TL		
4-Net Euro asset/liability	16,001	(16,001)
5-Euro risk averse portion (-)	--	--
<b>6- Net Euro Effect (4+5)</b>	<b>16,001</b>	<b>(16,001)</b>
Assumption of devaluation/appreciation by 10% of other currencies against TL		
7-Other currency net asset/liability	--	--
8-Other currency risk averse portion (-)	--	--
<b>9-Net other currency effect (7+8)</b>	<b>--</b>	<b>--</b>
<b>Total(3+6+9)</b>	<b>(13,198)</b>	<b>13,198</b>

<b>Currency Sensitivity Analysis</b>		
<b>31 December 2011</b>		
USD: 1.8889		
EURO: 2.4438		
	<b>Profit/Loss</b>	
	Appreciation of foreign currency	Appreciation of foreign currency
Assumption of devaluation/appreciation by 10% of USD against TL		
1-Net USD asset/liability	1,073,776	(1,073,776)
2-USD risk averse portion (-)	--	--
<b>3-Net USD Effect (1+2)</b>	<b>1,073,776</b>	<b>(1,073,776)</b>
Assumption of devaluation/appreciation by 10% of Euro against TL		
4-Net Euro asset/liability	411,121	(411,121)
5-Euro risk averse portion (-)	--	--
<b>6- Net Euro Effect (4+5)</b>	<b>411,121</b>	<b>(411,121)</b>
Assumption of devaluation/appreciation by 10% of other currencies against TL		
7-Other currency net asset/liability	--	--
8-Other currency risk averse portion (-)	--	--
<b>9-Net other currency effect (7+8)</b>	<b>--</b>	<b>--</b>
<b>Total(3+6+9)</b>	<b>1,484,897</b>	<b>(1,484,897)</b>

## İzocam Ticaret ve Sanayi Anonim Şirketi

### Notes to the Financial Statements as at and for the Six-Month Period Ended 30 September 2012

Amount expressed in TL unless otherwise stated. Other currencies other than TL ("Turkish Lira") are expressed in full unless otherwise stated.

#### 26 NATURE AND LEVEL OF RISK ARISING FROM FINANCIAL INSTRUMENTS (CONTINUED)

##### 26.2 Risk Management Disclosures (Continued)

##### 26.2.4 Currency risk (continued)

For the periods ended 30 September 2012 and 31 December 2011, total import and export of the Company comprised the following:

	<b>30 September 2012</b>	<b>30 September 2011</b>
Total exports	42,937,773	36,238,576
Total imports	56,597,304	55,566,890

##### 26.2.5 Liquidity risk

Prudential liquidity risk management means keeping adequate cash and marketable securities, utilization of fund sources by means of adequate borrowing transactions and the power to close out the market positions. By the cash inflows provided from the operating activities, the Company utilizes its requirements for current and future funding and the remaining portion of those cash inflows are utilized in time deposits with short-term maturities. The Company finances the capital expenditures by the long-term borrowings utilized from the financial institutions. The Company makes its repayments of its borrowing from the cash inflows provided from operating activities through the productivity from those capital expenditures.

The below tables show the monetary liabilities of the Company according to their remaining maturities at 30 September 2012 and 31 December 2011:

#### 30 September 2012

	Total					
	Book Value	contractual cash outflows	0-3 Months	3-12 Months	1-5 years	5 years And more
<b>MONETARY LIABILITIES</b>						
Bank borrowings	37,770,966	37,770,966	37,770,966	--	--	--
Trade and other payables	27,750,694	27,750,694	27,750,694	--	--	--
Due to related parties	434,207	434,207	--	434,207	--	--
Accrued liabilities	3,610,322	3,610,322	3,610,322	--	--	--
Other liabilities	1,637,000	1,637,000	1,637,000	--	--	--
<b>Total monetary liabilities</b>	<b>71,203,189</b>	<b>71,203,189</b>	<b>70,768,982</b>	<b>434,207</b>	--	--

#### 31 December 2011

<b>MONETARY LIABILITIES</b>						
Bank borrowings	5,233,090	5,233,090	5,233,090	--	--	--
Trade and other payables	22,323,440	22,323,440	22,323,440	--	--	--
Due to related parties	504,454	504,454	--	504,454	--	--
Accrued liabilities	2,999,115	2,999,115	2,999,115	--	--	--
Other liabilities	92,673	92,673	92,673	--	--	--
<b>Total monetary liabilities</b>	<b>31,152,772</b>	<b>31,152,772</b>	<b>30,648,318</b>	<b>504,454</b>	--	--

## **İzocam Ticaret ve Sanayi Anonim Şirketi**

### **Notes to the Financial Statements as at and for the Six-Month Period Ended 30 September 2012**

*Amount expressed in TL unless otherwise stated. Other currencies other than TL (“Turkish Lira”) are expressed in full unless otherwise stated.*

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#### **FINANCIAL INSTRUMENTS**

##### **Determination of Fair Values**

A number of the Company’s accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities.

Fair values have been determined for measurement and/or disclosure purposes based on the following methods. When applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability.

##### *Accounts receivable and payables*

Accounts receivable that are originated by the Company by way of providing goods directly to a debtor are carried at amortized cost using the effective interest rate method. Short-term receivables with no stated interest rate are measured at the original invoice amount unless the effect of the imputed interest is significant. Accounts receivable assessed as they reflect their fair values because of their short-term nature.

The Company provided reserve for all receivables which are under legal follow-up. Exchange rate difference resulted from foreign currency denominated bad and doubtful receivables is included in the bad debt provision and same amount of foreign exchange difference is also accounted as foreign exchange gain.

Trade payables are stated at cost net of interest on credit purchases. Trade payables, net of deferred finance cost are measured at amortized cost using the effective interest rate method by taking into consideration the future cash flows of the original invoices recognized in the financial statements. Accounts payable assessed as they reflect their fair values because of their short-term nature.

##### *Fair values of financial liabilities*

Fair value is calculated based on the present value of future principal and interest cash flows, discounted at the market rate of interest at the reporting date.

##### *Other*

Other financial assets and liabilities assessed as they reflect their fair value because of their short-term nature.

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#### **OTHER MATTERS THAT SIGNIFICANTLY AFFECT THE FINANCIAL STATEMENTS OR MAKE THE FINANCIAL STATEMENTS CLEAR, INTERPRETABLE AND UNDERSTANDABLE**

During the Board of Directors meeting on 22 September 2012, the Company unanimously voted for the initiation of the sale process, commencement of selection and signing of an agreement as well as valuation for determining the fair values among the real estate valuation firm/firms from companies acknowledged by CMB in accordance with the scope of transaction for the factory and administrative buildings with a closed area of 16,610 squaremeters on the land with a total area of 20.987 squaremeters located on parcel no. 6433 included within the Tekiz Panel Facility and Sales Division at Yukarı Dudullu Mah., 2.Bölge, Eriklipınar Açmalar Sokağı 30<sup>th</sup> Plot, Umraniye, Istanbul as a result of moving of Tekiz Panel Facility currently continuing its production activities at Dudullu Industrial Region to the new building at Gebkim Industrial Zone in 2013.

According to IFRS 5 “Non-Current Assets Held For Sale and Discontinued Operations”, in order for an asset to be defined as “Assets Held For Sale”, the asset (or sale group) should be available for immediate sale at its existing condition for similar assets under normal and customary terms and the sale condition is highly probable. The related classification on the financial statement was not made due to the fact that the respective asset was currently in use and continuing production at factory area resulting in the fact that sales transaction is not probable at balance sheet date.